### **Iowa Medicaid Enterprise**



# Managed Care Organization Report: SFY 2017, Quarter 3

(January - March)

**Performance Data** 

Published June 19, 2017



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#### **Legislative Requirements:**

This report is based on requirements of 2016 Iowa Acts Section 1139. The legislature grouped these reports into three main categories:

- Consumer Protection
- Outcome Achievement
- Program Integrity

The department grouped the managed care reported data in this publication as closely as possible to House File 2460 categories but has made some alterations to ease content flow and data comparison. This publication content will flow in the following way:

- Eligibility and demographic information associated with members assigned to managed care
- Program information related to specific population groupings (General, Special Needs, Behavioral Health, and Elderly)
- Consumer protections and support information
- Managed care organization program information related to operations
- Network access and continuity of providers
- Financial reporting
- Program integrity actions and recoveries
- Health care outcomes for Medicaid members
- Appendices with supporting information

This report is based on Quarter 3 of State Fiscal Year (SFY) 2017 and includes the information for the Iowa Medicaid Managed Care Organizations (MCO):

- Amerigroup Iowa, Inc. (Amerigroup, AGP)
- AmeriHealth Caritas Iowa, Inc. (AmeriHealth, ACIA)
- UnitedHealthcare Plan of the River Valley, Inc. (UnitedHealthcare, UHC)

#### Notes about the reported data:

- This quarterly report is focused on key descriptors and measures that provide information about the managed care implementation and operations.
- While this report does contain operational data that can be an indicator of positive member outcomes, standardized health outcome measures will not be reported with validity until after the first year of implementation. This will include measures associated with HEDIS<sup>®1</sup> CAHPS<sup>2</sup>, and measures associated with the 3M Treo Value Index Score tool developed for the State Innovation Model (SIM) grant that the state has with the Centers for Medicare and Medicaid Services (CMS).

<sup>&</sup>lt;sup>1</sup> The Healthcare Effectiveness Data and Information Set (HEDIS<sup>®</sup>) is a standardized, nationally-accepted set of performance measures that assess health plan performance and quality.

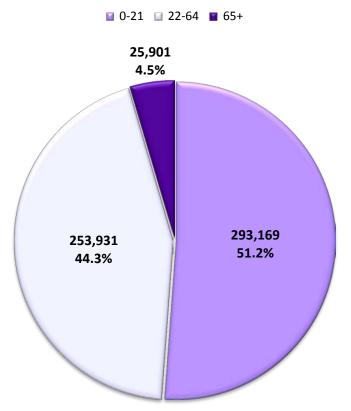
<sup>&</sup>lt;sup>2</sup> The Consumer Assessment of Healthcare Providers and Systems (CAHPS) is a standardized, nationally-accepted survey that assesses health plan member satisfaction.

- The reports are largely based on managed care claims data. Because of this, the data
  will not be complete until a full 180 days has passed since the period reported. However,
  based on our knowledge of claims data this accounts for less than 15% of the total claim
  volume for that reporting period.
- Several data elements in the quarterly reports to date have been under review, clarified, and updated in each successive report. We continue to review and fine-tune the reports to ensure that the information is presented as consistent as possible among the MCOs on a going forward basis. However, as noted in the report, accounting and reporting variances among MCOs exist and may result in variances among plans beyond the variance in medical expenses per member.
- The Department validates the data by looking at available fee-for-service historical baselines, available encounter data, and by reviewing the source data provided by the MCOs.

More information on the move to managed care is available at http://dhs.iowa.gov/ime/about/initiatives/MedicaidModernization

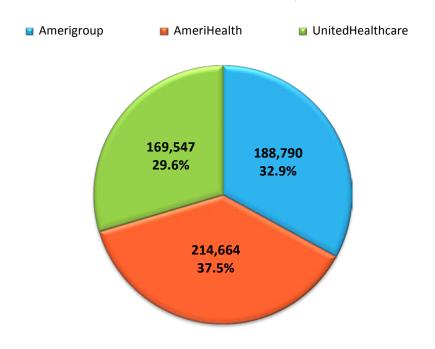
Providers and members can find more information on the IA Health Link program at <a href="http://dhs.iowa.gov/iahealthlink">http://dhs.iowa.gov/iahealthlink</a>

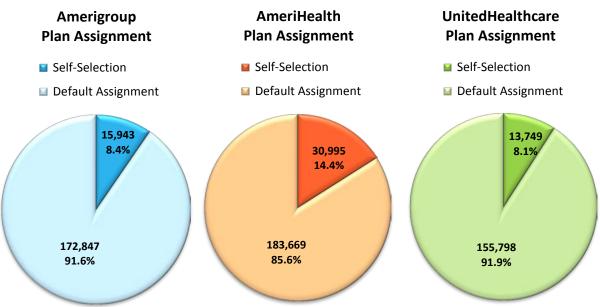
### Managed Care Enrollment by Age Total MCO Enrollment = 573,001\*



\*March 2017 enrollment data as of April 10, 2017 – data pulled on other dates will not reflect the same numbers due to reinstatements and eligibility changes. This does not include *hawk-i* enrollees. This does not include 49,159 members that remain in the Fee-for-Service (FFS) program.

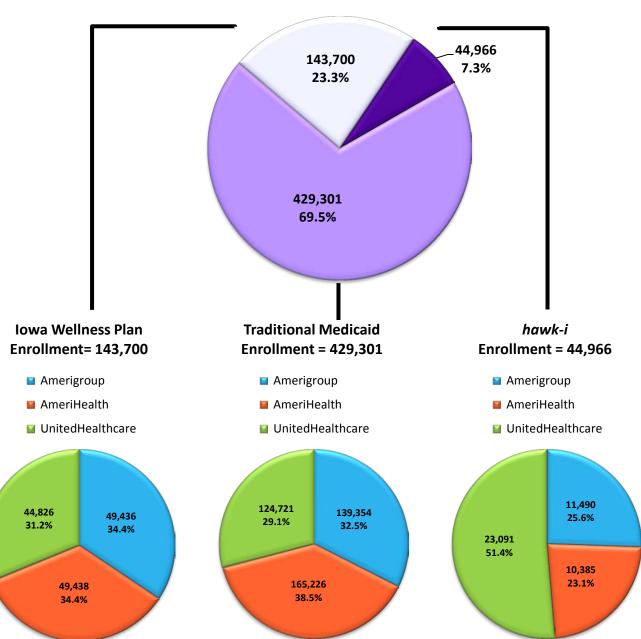
### MCO Plan Enrollment Distribution Total MCO Enrollment = 573,001\*



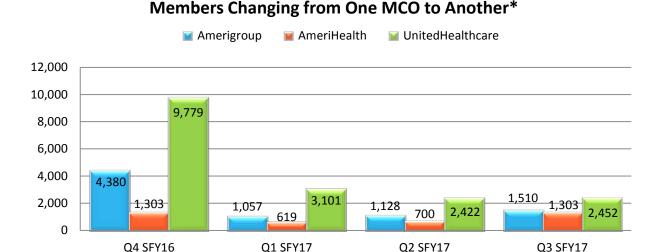


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# All MCO Enrollment by Program Total MCO Enrollment = 617,967\* ■ hawk-i ■ Medicaid ■ lowa Wellness Plan



<sup>\*</sup>March 2017 enrollment data as of April 10, 2017 – data pulled on other dates will not reflect the same numbers due to reinstatements and eligibility changes. This does not include 49,159 members that remain in the Fee-for-Service (FFS) program.



\*Q3 SFY17 enrollment data as of April 10, 2017 – data pulled on other dates will not reflect the same numbers due to reinstatements and eligibility changes.

Disenrollment refers to members who have chosen to change their enrollment with one MCO to an alternate MCO. The chart above indicates the number of members disenrolling from the MCO to another MCO. This includes members changing MCOs within the 90 day "choice period" that they can change for any reason as well as "good cause" disenrollments after the 90 day choice period.

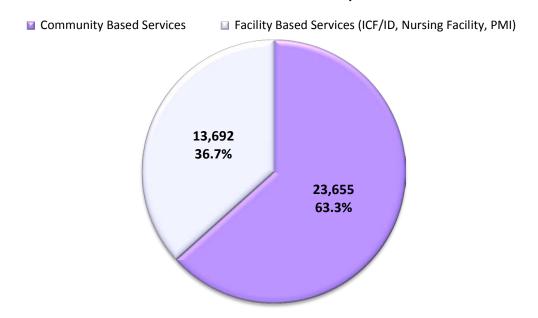
#### Reasons for "Good Cause" Disenrollment for Q3 SFY17

Members can disenroll for good cause any time during the year after their 90 day choice period if certain criteria are met such as:

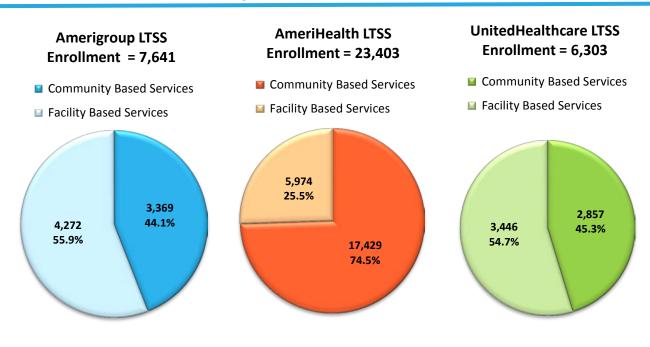
- The member needs related services to be performed at the same time; not all related services are available within the network; and the member's primary care provider or another provider determines that receiving the services separately would subject the member to unnecessary risk.
- Other reasons, including but not limited to, poor quality of care, lack of access to services covered under the contract, lack of access to providers experienced in dealing with the member's health care needs, or eligibility and choice to participate in a program not available in managed care (i.e. PACE).
- MCO does not, because of moral or religious objections, cover the service the member seeks.

| Summary Reason   | Count |
|--|-------|
| Established provider in another MCO network  | 1,301 |
| Continuity of care   | 105   |
| Lack of access to services covered under the contract                                  | 57    |
| Lack of access to providers experienced in dealing with the member's health care needs | 30    |
| Quality of care  | 21    |

### LTSS Managed Care Enrollment by Location MCO LTSS Enrollment = 37,347\*



### **Total MCO LTSS Enrollment by Plan**

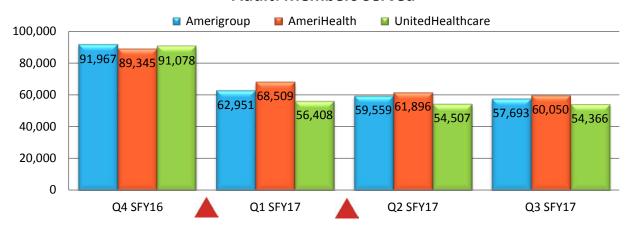


<sup>\*</sup>March 2017 enrollment data as of April 10, 2017 – data pulled on other dates will not reflect the same numbers due to reinstatements and eligibility changes. This does not include 49,159 members that remain in the Fee-for-Service (FFS) program.

### **Adult General Population Reporting**

Adults included in this report are members between the ages of 18 and 64 as determined at the end of the quarter, who require basic health care services and do not have needs that require long term services and supports or behavioral health services. These members are low income and also include those on the lowa Health and Wellness Plan.

#### **Adult: Members Served**

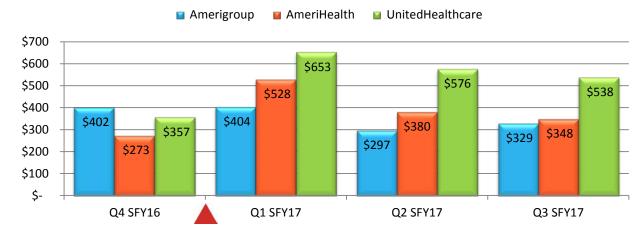


Adult: Members Served represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

#### Differences between quarters:

- Q4 SFY16 represented numbers of unduplicated members enrolled anytime during the quarter which could show members that have only been enrolled for a short time with the MCO.
- Q1 SFY17 represents numbers of members unduplicated and continuously enrolled which reduces the count of members for the quarter.

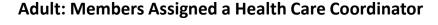
### Adult: Average Aggregate Cost per Member per Month

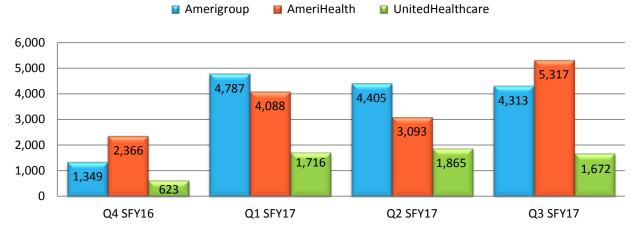


The aggregate average cost includes health care and pharmacy services. The data is based on claims paid during this reporting period and does not account for claims that have not yet been submitted. After reviewing the percentage of claims that may be outstanding, it has been concluded that eight to twelve percent (8-12%) of claims may not be included in this measure.

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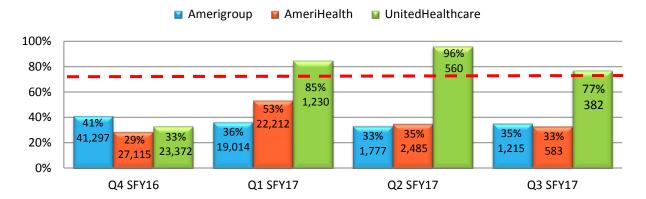




Members who have a health care coordinator have special health care needs and will benefit from more intensive health care management. The special health care needs include members with chronic conditions such as diabetes, COPD, and asthma. This is a new and more comprehensive health care coordination strategy than was available in fee-for-service. It is anticipated that the number of members assigned to a care coordinator will increase over the first several quarters and then remain stable.

Numbers may vary across the MCOs due to the scope of care coordination services reported.

### Adult: Percentage and Number of Members Receiving Initial Health Risk Assessments Completed Timely



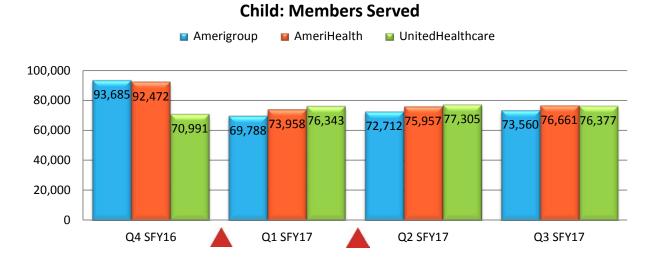
At least seventy percent (70%) of the MCO's new members, who have been assigned to the MCO for a continuous period of at least ninety (90) days and the MCO has been able to reach within three attempts, will have health risk assessments completed. The department has issued remedies for this performance metric and continues to monitor the MCO work towards this goal.

Health risk assessments were not required for all Medicaid members in fee-for-service prior to managed care implementation. Health risk assessments were considered a Healthy Behavior for members in the Iowa Health and Wellness Plan which would assist in premium reduction if completed.

This data includes all MCO populations. This data element does not have a direct benchmark to compare to historical fee-for-service data.

### **Child General Population Reporting**

Children included in this report are members under the age of 18 as determined at the end of the quarter who require basic health care services and do not have needs that require long term care or supports including behavioral health services. This population includes the *hawk-i* and CHIP children.

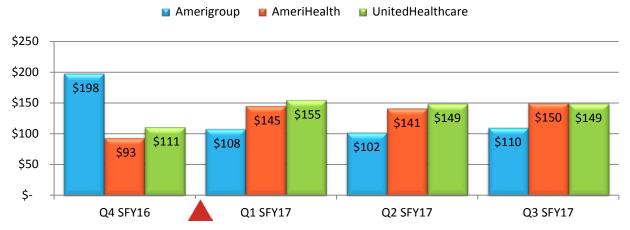


Child: Members Served represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

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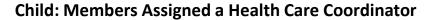
### Child: Average Aggregate Cost per Member per Month

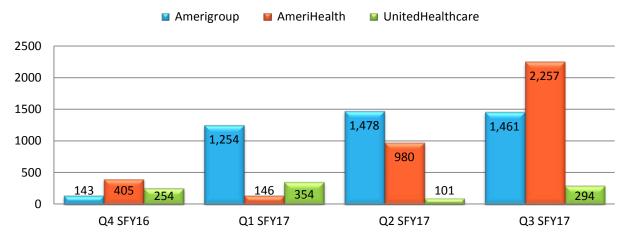


The aggregate average cost includes health care and pharmacy services. The data is based on claims paid during this reporting period and does not account for claims that have not yet been submitted. After reviewing the percentage of claims that may be outstanding, it has been concluded that eight to twelve percent (8-12%) of claims may not be included in this measure.

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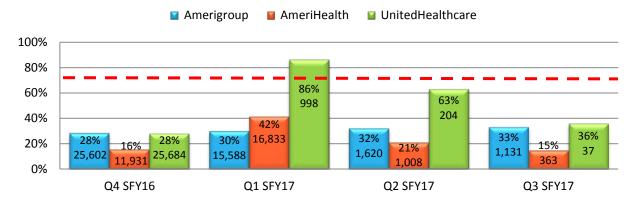


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Numbers may vary across the managed care organizations due to the scope of care coordination services reported.

### Child: Percentage and Number of Members Receiving Initial Health Risk Assessments Completed Timely



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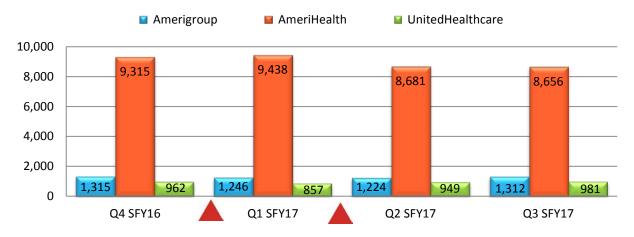
Health risk assessments were not required for all Medicaid members in fee-for-service prior to managed care implementation. Health risk assessments were considered a Healthy Behavior for members in the Iowa Health and Wellness Plan which would assist in premium reduction if completed.

This data is not exclusive to the general population, but includes all MCO populations including members with special needs and behavioral health conditions. This data element does not have a direct benchmark to compare to historical fee-for-service data.

### **Adult Special Needs Population Reporting**

Adults included in this report are members between the ages of 18 and 64 as determined at the end of the quarter who have an intellectual disability, a brain injury, a physical or health disability, or HIV. This population report reflects home and community based members as well as facility based members. These members may also be reflected in the Behavioral Health Population.

### **Adult: Members Served in Community-Based Settings**

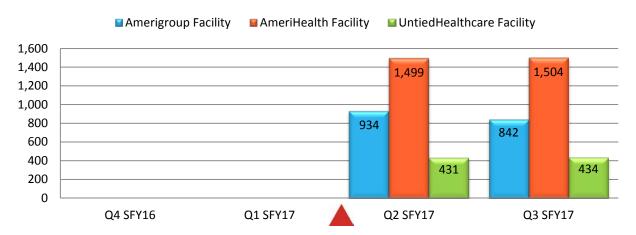


Members Served represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

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- Q2 SFY17 represents numbers of members based on setting of care on the last day of the quarter, split out for members in community-based settings.

### **Adult: Members Served in a Facility**

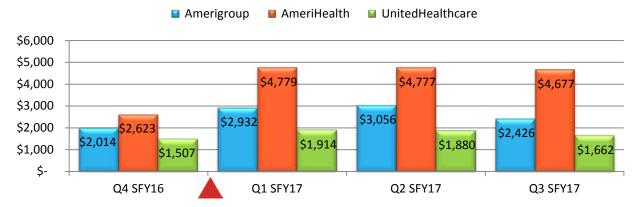


Members Served represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

### Differences between quarters:

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- Q2 SFY17 represents numbers of members based on setting of care on the last day of the quarter, split out for members in a facility.

### Special Needs Adults in Community: Average Aggregate Cost per Member per Month

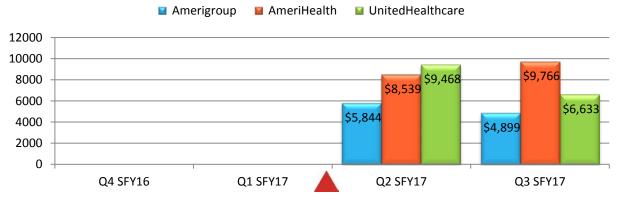


The aggregate average cost includes health care and pharmacy services. The data is based on claims paid during this reporting period and does not account for claims that have not yet been submitted. After reviewing the percentage of claims that may be outstanding, it has been concluded that eight to twelve percent (8-12%) of claims may not be included in this measure.

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### Special Needs Adults in Facility Settings: Average Aggregate Cost per Member per Month

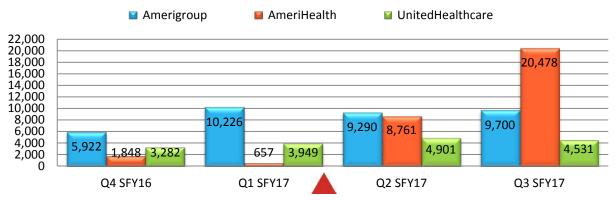


This data element is new as of Q2 SFY17. The aggregate average cost includes health care and pharmacy services for members in facility settings. The data is based on claims paid during this reporting period and does not account for claims that have not yet been submitted. After reviewing the percentage of claims that may be outstanding, it has been concluded that eight to twelve (8-12%) of claims may not be included in this measure.

While the department intended to differentiate between members served by communityand facility-based settings for this population, it was not possible for this report due to the complexities of considerations, including how members shift between settings during the quarter.

Members who have a community-based case manager have special needs and will benefit from intensive case management. This is a new and more comprehensive case management strategy than was available in fee-for-service. Members Assigned a Community-Based Case Manager represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

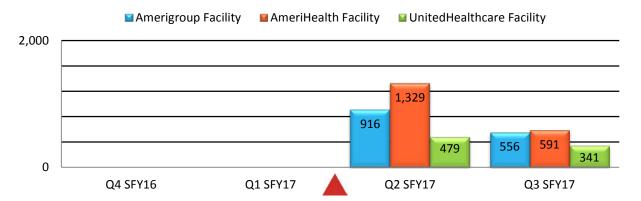
### Adult: Number of Community-Based Case Manager Contacts for Members in a Community-Based Setting



### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total.
- Q2 SFY17 shows contacts split out for members in community-based settings.

### Adult: Number of Community-Based Case Manager Contacts for Members Occurring in a Facility



### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total, which is shown on the previous chart.
- Q2 SFY17 shows contacts split out for members in a facility.

Members who receive Home- and Community-Based Waiver services must have a community-based case manager who is required to conduct a face-to-face contact quarterly and either a face-to-face or phone contact monthly. Depending on the needs of the individual, the number of contacts may be more frequent. Members in institutional settings must have a case manager. These managers are required to have face-to-face contact on a quarterly basis with members.

The department continues to monitor this measure to ensure that actions are being taken to meet the minimum contacts required for the community-based case manager function. At this time, the department believes that adequate contacts are being made but that systems are not set up to capture and report this information.

### **Community-Based Case Management Ratios**

The ratios below reflect combined adult and child populations for these waivers where applicable.

| Data Reported as of April 30, 2017                              | Amerigroup | AmeriHealth | UnitedHealthcare |
|---|------------|-------------|------------------|
| Ratio of Member to<br>Case Manager - Brain<br>Injury            | 4.9        | 3.1         | 2.2              |
| Ratio of Member to<br>Case Manager -<br>Health and Disability   | 12.6       | 2.8         | 5.0              |
| Ratio of Member to<br>Case Manager -<br>HIV/AIDS                | 1.1        | 1.1         | 1.1              |
| Ratio of Member to<br>Case Manager -<br>Intellectual Disability | 21.2       | 15.2        | 6.5              |
| Ratio of Member to<br>Case Manager -<br>Physical Disability     | 7.0        | 2.1         | 3.4              |

For this reporting period all plans are within appropriate case management ratios where defined. Iowa Medicaid requires that member to case manager ratios for the Intellectual Disability and Brain Injury Waivers is no more than 45 members to one case manager. The other Home- and Community-Based Waivers do not have member to case manager ratio requirements but the department requires the MCOs to closely monitor the ratios and ensure that all case management functions are met.

### **Child Special Needs Population Reporting**

Children included in this report are under the age of 18 as determined at the end of the quarter who have an intellectual disability, a brain injury, a physical or health disability, or HIV. This population report reflects home and community based members as well as facility based members. These members may also be reflected in the Behavioral Health Population.

#### Amerigroup AmeriHealth UnitedHealthcare 2,000 1.804 1,823 1,823 1,784 1,500 1,000 500 490 506 467 475 449 421 434 408 0 **Q4 SFY16 Q1 SFY17** Q2 SFY17 Q3 SFY17

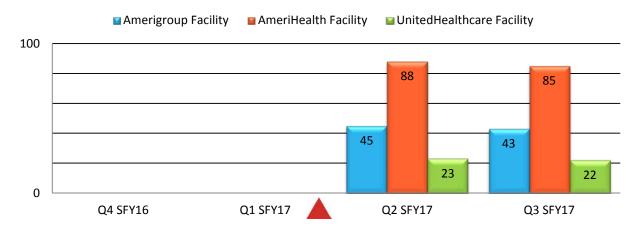
**Child: Members Served in Community-Based Settings** 

Members Served represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

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- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total.
- Q2 SFY17 represents numbers of members based on setting of care on the last day of the quarter, split out for members in community-based settings.

### **Child: Members Served in a Facility**

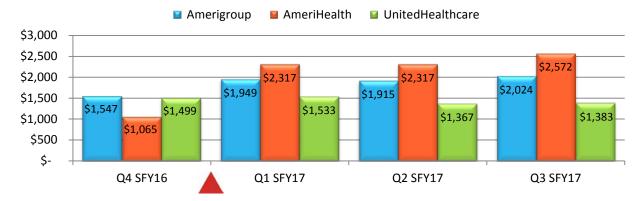


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### Differences between quarters:

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### Special Needs Children in Community: Average Aggregate Cost per Member per Month

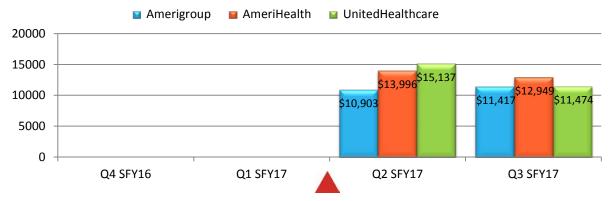


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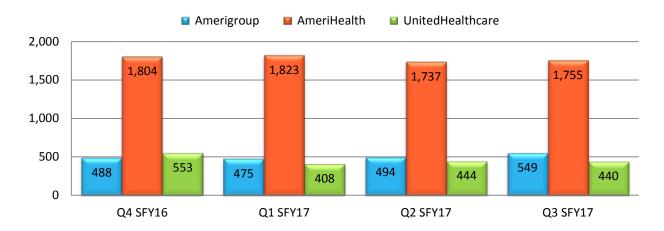
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- Q1 SFY17 represents numbers of members unduplicated and continuously enrolled which reduces the count of members for the quarter.

### Special Needs Children in Facility Setting: Average Aggregate Cost per Member per Month



This data element is new as of Q2 SFY17. The aggregate average cost includes health care and pharmacy services for members in facility settings. The data is based on claims paid during this reporting period and does not account for claims that have not yet been submitted. After reviewing the percentage of claims that may be outstanding, it has been concluded that 8-12% of claims may not be included in this measure.

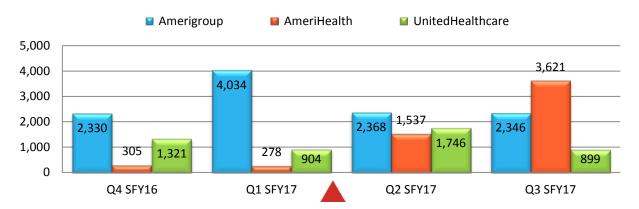
### **Child: Members Assigned a Community-Based Case Manager**



While the department intended to differentiate between members served by communityand facility-based settings for this population, it was not possible for this report due to the complexities of considerations, including how members shift between settings during the quarter.

Members who have a community-based case manager have special needs and will benefit from intensive case management. This is a new and more comprehensive case management strategy than was available in fee-for-service. Members Assigned a Community-Based Case Manager represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

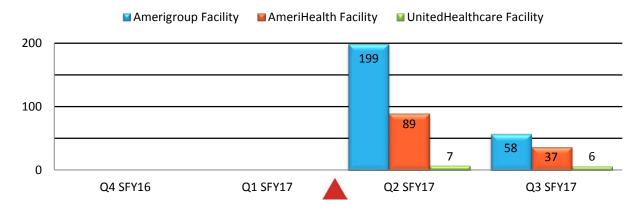
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### Child: Number of Community-Based Case Manager Contacts for Members Occurring in a Facility



### Differences between quarters:

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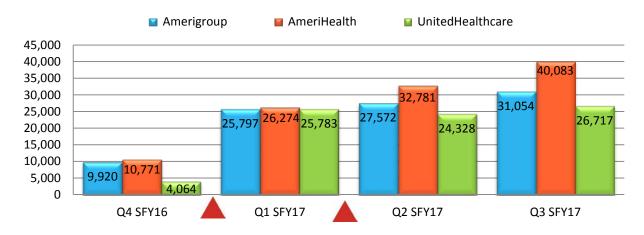
Members who receive Home- and Community-Based Waiver services must have a community-based case manager who is required to conduct a face-to-face contact quarterly and either a face-to-face or phone contact monthly. Depending on the needs of the individual, the number of contacts may be more frequent. Members in institutional settings must have a case manager. These community-based case managers are required to have face-to-face contact on a quarterly basis with members. This data element does not have a direct benchmark to compare to historical fee-for-service data.

The department continues to monitor this measure to ensure that actions are being taken to meet the minimum contacts required for the community-based case manager function. At this time, the department believes that adequate contacts are being made but that systems are not set up to capture and report this information.

### **Adult Behavioral Health Population Reporting**

Adults included in this report are members age 18 and older as determined at the end of the quarter who have serious and persistent mental illness or a serious emotional disturbance. These members may also be reflected in the Special Needs Population and the Elderly Population report.

### **Adult: Members Served in Community-Based Settings**

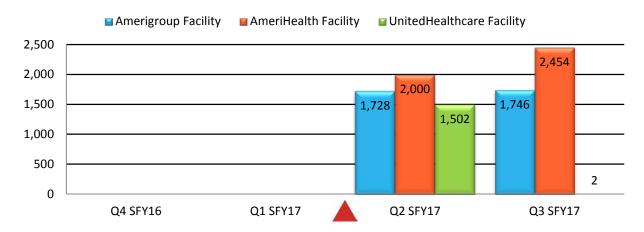


Members Served represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

### Differences between quarters:

- Q4 SFY16 represented numbers of unduplicated members enrolled anytime during the quarter which could show members that have only been enrolled for a short time with the MCO.
- Q1 SFY17 represents numbers of members unduplicated and continuously enrolled which reduces the count of members for the quarter. The department also standardized how to identify these members for reporting which accounts for the increase.
- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total.
- Q2 SFY17 shows contacts split out for community-based members.

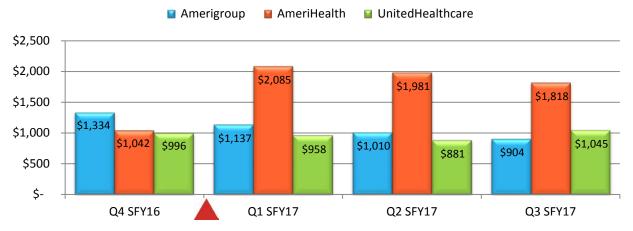
### **Adult: Members Served in a Facility**



### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total, which is shown on the previous chart.
- Q2 SFY17 is split out for members in a facility.

### Adult: Average Aggregate Cost per Member per Month



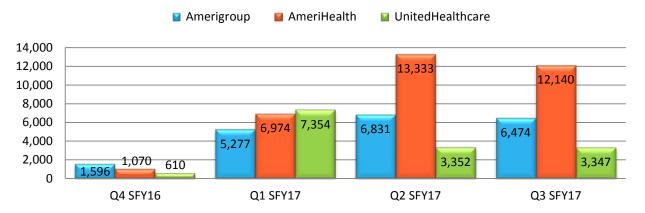
The aggregate average cost includes health care and pharmacy services. The data is based on claims paid during this reporting period and does not account for claims that have not yet been submitted. After reviewing the percentage of claims that may be outstanding, it has been concluded that eight to twelve percent (8-12%) of claims may not be included in this measure.

### Differences between quarters:

- Q4 SFY16 represented numbers of unduplicated members enrolled anytime during the quarter which could show members that have only been enrolled for a short time with the MCO.
- Q1 SFY17 represents numbers of members unduplicated and continuously enrolled which reduces the count of members for the quarter. The department

also standardized how to identify these members for reporting which accounts for some variance.

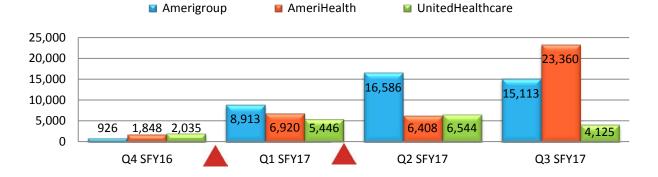
### Adult: Members Assigned to a Community-Based Case Manager or Integrated Health Home Care Coordinator



Members who have an Integrated Health Home Care Coordinator have behavior health care needs and will benefit from more intensive behavioral health care management. Some of these members may have an Integrated Health Home Care Coordinator and Community-Based Case Manager due to participation in a Home- and Community-Based Waiver program, so there may be duplication in counts. Both entities are required to ensure that the member's needs are coordinated across health systems to improve the member's overall health status and quality of life.

This data element does not have a direct benchmark to compare to historical fee-forservice data.

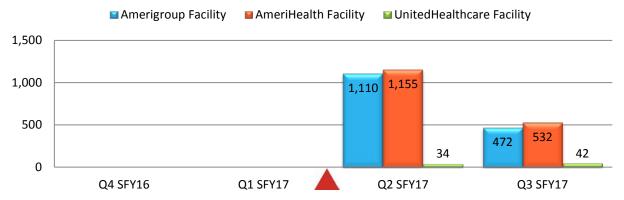
# Adult: Number of Community-Based Case Manager and Integrated Health Home Care Coordinator Contacts for Members in Community-Based Settings



Differences between quarters:

- Q4 SFY16 and Q1 SFY17 represent contacts for members served in the community and in a facility as part of a combined total.
- Q2 SFY17 shows a contacts split out for community-based members.

### Adult: Number of Community-Based Case Manager Contacts for Members Occurring in a Facility



### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 represent contacts for members served in the community and in a facility as part of a combined total, which is shown on the previous chart.
- Q2 SFY17 shows a contacts split out for members in a facility.

A small percentage of the members in this population receive Habilitation services and must have Integrated Health Home care coordinators conduct a face-to-face contact quarterly and either a face-to-face or phone contact monthly. Depending on the needs of the individual, the number of contacts may be more frequent. A member not receiving Habilitation services is not required to have as frequent contact.

An increase in Integrated Health Home care coordinator contacts is expected with the increase in identified behavioral health members. Number of Integrated Health Home care coordinator for Members represents unduplicated and continuously enrolled members across the guarter and not a point in time enrollment.

The department continues to monitor this measure to ensure that actions are being taken to meet the minimum contacts required for the Integrated Health Home and community based case manager function. At this time, the department believes that adequate contacts are being made but that systems are not set up to capture and report this information.

### **Integrated Health Home Care Coordinator Ratios**

The department collects member to integrated health home care coordinator ratios to ensure adequate case management and care coordination services. Adequate case management ratios are important to ensure that members receive sufficient time and resources to coordinate services and work toward goals.

| Data Reported as of October 31, 2016*                | Amerigroup | AmeriHealth | UnitedHealthcare |
|--|------------|-------------|------------------|
| Ratio of Member to<br>Integrated Health<br>Home Care | 50         | 50          | 50               |
| Coordinator –<br>Behavioral Health                   |            |             |                  |

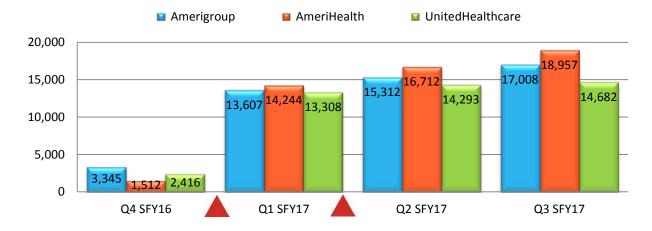
The behavioral health population does not have member to case manager or care coordinator ratio requirements but the department requires the managed care organizations to closely monitor the ratios and ensure that all case management functions are met. This data element does not have a direct benchmark to compare to historical fee-for-service data.

\*MCOs leverage the same Integrated Health Homes. These ratios are based on a study conducted by UnitedHealthcare in Q1 SFY17.

### **Child Behavioral Health Population Reporting**

Children included in this report are members under the age of 18 as determined at the end of the quarter who have serious and persistent mental illness or a serious emotional disturbance. These members may also be reflected in the Special Population report. These members may receive children's mental health waiver services.

### **Child: Members Served in Community-Based Settings**

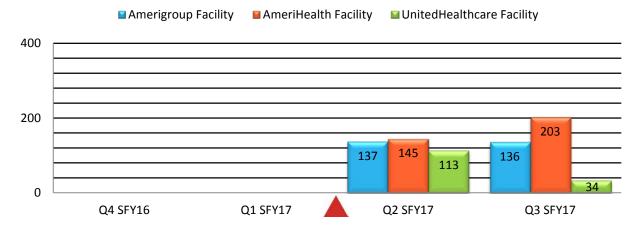


Members Served represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

### ▲ Differences between quarters:

- Q4 SFY16 represented numbers of unduplicated members enrolled anytime during the quarter which could show members that have only been enrolled for a short time with the MCO.
- Q1 SFY17 represents numbers of members unduplicated and continuously enrolled which reduces the count of members for the quarter. The department also standardized how to identify these members for reporting which accounts for the increase.
- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total.
- Q2 SFY17 represents numbers of members based on setting of care on the last day of the quarter, split out for members in community-based settings.

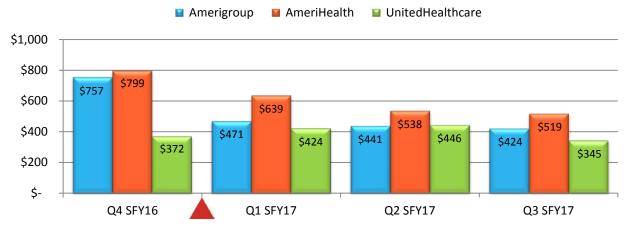
### **Child: Members Served in a Facility**



### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total, which is shown on the previous chart.
- Q2 SFY17 represents numbers of members based on setting of care on the last day of the quarter, split out for members in community-based settings.

### Child: Average Aggregate Cost per Member per Month

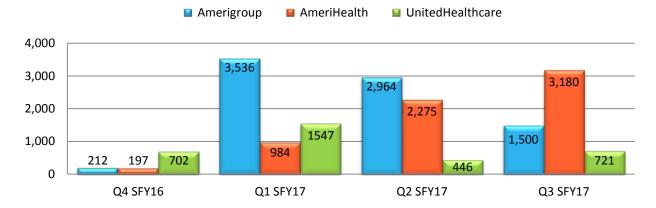


The aggregate average cost includes health care and pharmacy services. The data is based on claims paid during this reporting period and does not account for claims that have not yet been submitted. After reviewing the percentage of claims that may be outstanding, it has been concluded that eight to twelve percent (8-12%) of claims may not be included in this measure.

#### ▲ Differences between quarters:

- Q4 SFY16 represented numbers of unduplicated members enrolled anytime during the quarter which could show members that have only been enrolled for a short time with the MCO.
- Q1 SFY17 represents numbers of members unduplicated and continuously enrolled which reduces the count of members for the quarter. The department also standardized how to identify these members for reporting which accounts for the variance.

### Child: Members Assigned to a Community-Based Case Manager or Integrated Health Home Care Coordinator

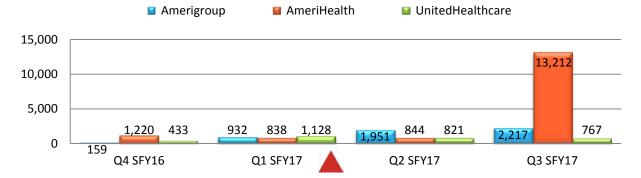


While the department intended to differentiate between members served by communityand facility-based settings for this population, it was not possible for this report due to

the complexities of considerations, including how members shift between settings during the quarter.

Members who have an Integrated Health Home Care Coordinator have behavior health care needs and will benefit from more intensive behavioral health care management. Some of these members may have an Integrated Health Home Care Coordinator and Community-Based Case Manager due to participation in a Home- and Community-Based Waiver program, so there may be duplication in counts. Both entities are required to ensure that the member's needs are coordinated across health systems to improve the member's overall health status and quality of life. This data element does not have a direct benchmark to compare to historical fee-for-service data.

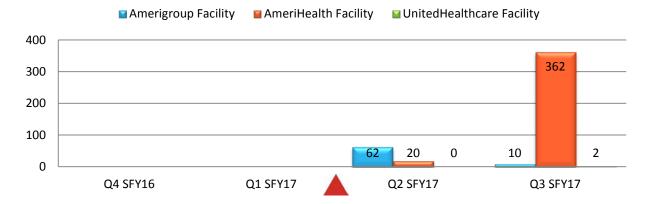
# Child: Number of Community-Based Case Manager and Integrated Health Home Care Coordinator Contacts for Members in Community-Based Settings



### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 represent contacts for members served in the community and in a facility as part of a combined total.
- Q2 SFY17 shows a contacts split out for members in community-based settings.

### Child: Number of Community-Based Case Manager Contacts for Members in a Facility



#### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 represent contacts for members served in the community and in a facility as part of a combined total, which is shown on the previous chart.
- Q2 SFY17 shows a contacts split out for members in a facility.

A small percentage of the members in this population receive Children's Mental Health wavier services and must have Integrated Health Home care coordinators conduct a face-to-face contact quarterly and either a face-to-face or phone contact monthly. Depending on the needs of the individual, the number of contacts may be more frequent. A member not receiving Children's Mental Health wavier services is not required to have as frequent contact.

An increase in Integrated Health Home care coordinator contacts is expected with the increase in identified behavioral health members. Number of Integrated Health Home care coordinator for Members represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

The department continues to monitor this measure to ensure that actions are being taken to meet the minimum contacts required for the Integrated Health Home and community based case manager function. At this time, the department believes that adequate contacts are being made but that systems are not set up to capture and report this information.

### **Integrated Health Home Care Coordinator Ratios**

The department collects member to integrated health home care coordinator ratios to ensure adequate case management and care coordination services. Adequate case management ratios are important to ensure that members receive sufficient time and resources to coordinate services and work toward goals.

| Data Reported as of October 31, 2016*  | Amerigroup | AmeriHealth | UnitedHealthcare |
|--|------------|-------------|------------------|
| Ratio of Member to<br>Integrated Health<br>Home Care<br>Coordinator –<br>Behavioral Health | 50         | 50          | 50               |

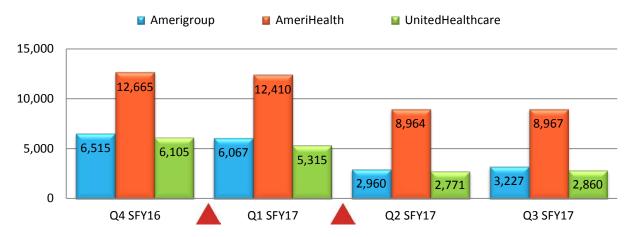
The behavioral health population does not have member to case manager or care coordinator ratio requirements but the department requires the managed care organizations to closely monitor the ratios and ensure that all case management functions are met. This data element does not have a direct benchmark to compare to historical fee-for-service data.

\*MCOs leverage the same Integrated Health Homes. These ratios are based on a study conducted by UnitedHealthcare in Q1 SFY17.

### **Elderly Population Reporting**

Elderly members included in this report are age 65 or older as determined at the end of the quarter. This population report reflects community based members as well as facility based members. These members may also be reflected in the Behavioral Health Population.

### **Members Served in Community-Based Settings**

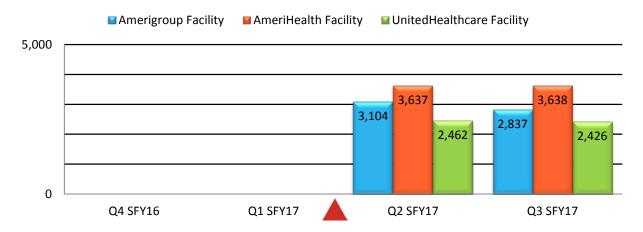


Members Served represents unduplicated and continuously enrolled members across the guarter and not a point in time enrollment.

#### ▲ Differences between quarters:

- Q4 SFY16 represented numbers of unduplicated members enrolled anytime during the quarter which could show members that have only been enrolled for a short time with the MCO.
- Q1 SFY17 represents numbers of members unduplicated and continuously enrolled which reduces the count of members for the quarter.
- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total.
- Q2 SFY17 represents numbers of members based on setting of care on the last day of the quarter, split out for members in community-based settings.

### **Members Served in a Facility**



### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 include members served in the community and in a facility as part of a combined total, which is shown on the previous chart.
- Q2 SFY17 represents numbers of members based on setting of care on the last day of the quarter, split out for members in a facility.

#### Amerigroup AmeriHealth UnitedHealthcare \$3,000 \$2,500 \$2,465 \$2,405 \$2.388 \$2,288 \$2,000 \$1,931 \$1,914 \$1.848 \$1,500 \$1,595 \$1,466 \$1,440 \$1,425 \$1,000 \$1.198 \$500 Ś-Q4 SFY16 Q1 SFY17 Q2 SFY17 Q3 SFY17

### Average Aggregate Cost per Member per Month

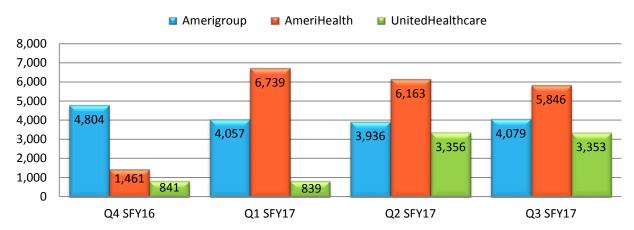
The aggregate average cost includes health care and pharmacy services. The data is based on claims paid during this reporting period and does not account for claims that have not yet been submitted. After reviewing the percentage of claims that may be outstanding, it has been concluded that eight to twelve percent (8-12%) of claims may not be included in this measure.

### Differences between quarters:

 Q4 SFY17 represented numbers of unduplicated members enrolled anytime during the quarter which could show members that have only been enrolled for a short time with the MCO. This can create an artificially low average aggregate cost per member if the member does not utilize services during that time.

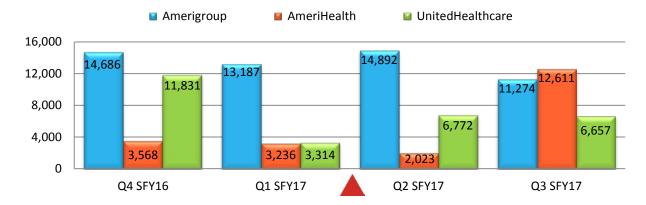
 Q1 SFY17 represents numbers of members unduplicated and continuously enrolled which reduces the count of members for the quarter.





Members who have a community-based case manager have special needs and will benefit from intensive case management. This is a new and more comprehensive case management strategy than was available in fee-for-service. Members Assigned a Community-Based Case Manager represents unduplicated and continuously enrolled members across the quarter and not a point in time enrollment.

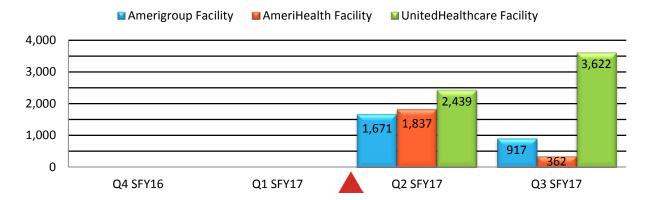
### Number of Community-Based Case Manager Contacts for Members in Community-Based Settings



#### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 represent contacts for members served in the community and in a facility as part of a combined total.
- Q2 SFY17 shows contacts split out for members in community-based settings.

### Number of Community-Based Case Manager Contacts for Members Occurring in a Facility



#### Differences between quarters:

- Q4 SFY16 and Q1 SFY17 represent contacts for members served in the community and in a facility as part of a combined total, which is shown on the previous chart.
- Q2 SFY17 shows contacts split out for members in a facility.

Members who receive Home- and Community-Based Waiver services must have a community based case manager who is required to conduct a face-to-face contact quarterly and either a face-to-face or phone contact monthly. Depending on the needs of the individual, the number of contacts may be more frequent. Members in institutional settings must have a case manager. These managers are required to have face-to-face contact on a quarterly basis with members.

The department continues to monitor this measure to ensure that actions are being taken to meet the minimum contacts required for the community based case manager function. At this time, the department believes that adequate contacts are being made but that systems are not set up to capture and report this information.

### **Community-Based Case Management Ratios**

The department collects member to community-based case manager ratios to ensure that adequate case management services are available to members in Long Term Services and Supports (LTSS). Adequate case management ratios are important to ensure that members receive sufficient time and resources to coordinate services and work toward goals.

| Data Reported as of May 1, 2017 | Amerigroup | AmeriHealth | UnitedHealthcare |
|---------------------------------|------------|-------------|------------------|
| Ratio of Member to              |            | ,           |                  |
| Case Manager –                  | 17.6       | 15.8        | 9.1              |
| Elderly                         |            |             |                  |

The Elderly population does not have member to case manager ratio requirements but the department requires the managed care organizations to closely monitor the ratios and ensure that all case management functions are met. This data element does not have a direct benchmark to compare to historical fee-for-service data.

### **MCO Member Grievances and Appeals**

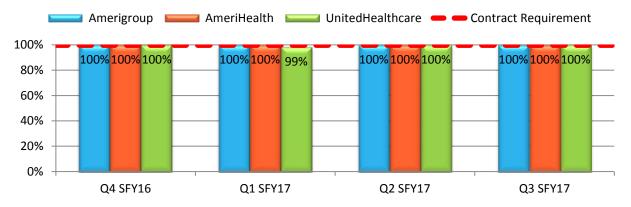
Grievance and appeal data demonstrates the level to which the member is receiving timely and adequate levels of service. If a member does not agree with the level in which services are authorized, they may pursue an appeal through the managed care organization.

Grievance: A written or verbal expression of dissatisfaction.

Appeal: A request for a review of an MCO's denial, reduction, suspension, termination or delay of services.

Resolved: The appeal or grievance has been through the process and a disposition has been communicated to the member and member representative.

# 100% of Grievances Resolved within 30 Calendar Days of Receipt



This measure represents grievances resolved within the contractual timeframes and does not measure the member's satisfaction with that resolution. If a member is not satisfied with the MCO's resolution to their grievance, the member may contact the lowa Medicaid Enrollment Broker to disenroll if "good cause" criteria are met. This data element does not have a direct benchmark to compare to historical fee-for-service data.

| Supporting Data                      |     |     |     |  |  |  |
|--------------------------------------|-----|-----|-----|--|--|--|
| Amerigroup AmeriHealth UnitedHealthc |     |     |     |  |  |  |
| Grievances Received in Q4 SFY16      | 145 | 42  | 48  |  |  |  |
| Grievances Received in Q1 SFY17      | 224 | 133 | 87  |  |  |  |
| Grievances Received in Q2 SFY17      | 201 | 149 | 96  |  |  |  |
| Grievances Received in Q3 SFY17      | 223 | 115 | 117 |  |  |  |

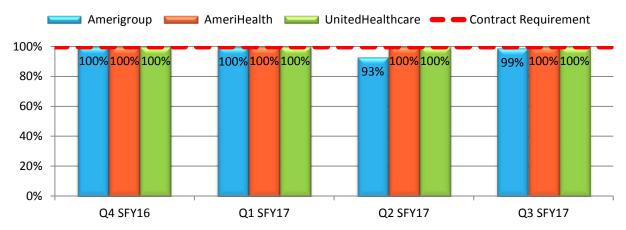
MCOs have different criteria for bucketing so the above numbers may represent each reason filed for the grievance with AmeriHealth and Amerigroup while representing unduplicated member grievances for UnitedHealthcare.

### **Top Five Reasons for Grievances for Q3 SFY17**

|   | Amerigroup                  |       | AmeriHealth   |       | UnitedHealthcare  |       |
|---|-----------------------------|-------|---|-------|---|-------|
| # | Grievances                  | Count | Grievances  | Count | Grievances  | Count |
| 1 | Transportation -<br>Delay   | 61    | Administrative/MCO  – Plan Policies and Procedures            | 23    | Ambulance/Transportation – Dispute regarding non- ambulance methods of transportation | 56    |
| 2 | Provider Balance<br>Billed  | 33    | Provider Issue -<br>Dissatisfied with<br>Treatment or Service | 20    | Provider Issue- Balance Billing   | 29    |
| 3 | Eligibility Issues          | 26    | Transportation –<br>Excessive Waiting                         | 13    | Quality of Care   | 6     |
| 4 | Effective dates of coverage | 23    | Transportation –<br>Driver Rude                               | 11    | Copay/Coinsurance/Deductible  | 4     |
| 5 | Provider/Benefit<br>Issues  | 14    | Transportation – No<br>Pick-Up                                | 11    | Enrollee Access/Availability – PCP/Staff Interpersonal Skills                         | 3     |

Members may file a grievance with the MCOs for any dissatisfaction that is not related to a clinical decision.





This measure represents appeals resolved within the contractual timeframes. If a member is not satisfied with the appeal decision, they may file an appeal with the state.

| Supporting Data              |            |             |                  |  |  |  |
|------------------------------|------------|-------------|------------------|--|--|--|
|                              | Amerigroup | AmeriHealth | UnitedHealthcare |  |  |  |
| Appeals Received in Q4 SFY16 | 14         | 52          | 50               |  |  |  |
| Appeals Received in Q1 SFY17 | 370        | 216         | 117              |  |  |  |
| Appeals Received in Q2 SFY17 | 473        | 230         | 76               |  |  |  |
| Appeals Received in Q3 SFY17 | 425        | 413         | 108              |  |  |  |

This data element does not have a direct benchmark to compare to historical fee-forservice data as the managed care appeal process does differ from the administrative appeal process.

**Top Five Reasons for Appeals for Q3 SFY17** 

|   | Amerigroup   |       | AmeriHealth  |       | UnitedHealthcare   |       |
|---|--|-------|--|-------|--|-------|
| # | Appeals  | Count | Appeals  | Count | Appeals  | Count |
| 1 | Pharmacy - Non<br>Injectable                         | 163   | Skilled Care/Nursing   | 107   | Pharmacy -<br>Authorization                                    | 74    |
| 2 | Medical –<br>Authorization for<br>Inpatient          | 67    | Pharmacy   | 81    | Medical – Utilization<br>Review Dispute                        | 24    |
| 3 | Behavioral Health-<br>Op Service                     | 55    | Medical –<br>Authorization for<br>Durable Medical<br>Equipment | 60    | Pharmacy –<br>Covered Services                                 | 19    |
| 4 | Behavioral Health-<br>Authorization for<br>Inpatient | 48    | Prior Authorization  | 42    | Medical –<br>Authorization for<br>Durable Medical<br>Equipment | 9     |
| 5 | Medical –<br>Authorization for<br>Radiology          | 47    | Home Health Aide   | 37    | Benefit/Clinical -<br>Radiology                                | 6     |

### State Fair Hearing Summary for Members in Managed Care CY 2017

| Supporting Data                                  |            |             |                  |  |  |  |
|--|------------|-------------|------------------|--|--|--|
|  | Amerigroup | AmeriHealth | UnitedHealthcare |  |  |  |
| Level of Care                                    | 13         | 1           | 2                |  |  |  |
| Medical Service<br>Denial/Reduction              | 17         | 45          | 17               |  |  |  |
| Pharmacy<br>Denial/Reduction                     | 10         | 0           | 3                |  |  |  |
| Durable Medical<br>Equipment<br>Denial/Reduction | 8          | 9           | 7                |  |  |  |

This data reflects the type of state fair hearing requests and does not reflect the disposition of the appeal. Most of the appeal requests received are dismissed or withdrawn due to resolution of the issue prior to hearing.

### **Critical Incidents**

Home- and Community-Based Services (HCBS) Waiver and Habilitation providers and case managers/care coordinators are required to report critical incidents to the MCOs. These critical incidents are to be reported if the reporting entity witnesses the incident or is made aware of the incident. Critical incidents are events that may affect a member's health or welfare, such incidents involving:

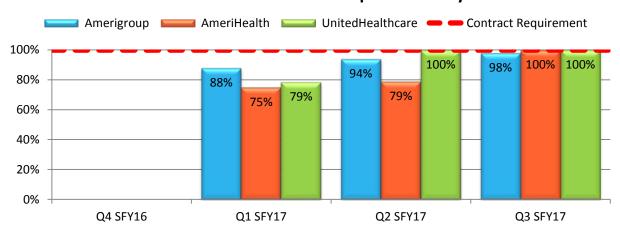
- Physical injury;
- Emergency mental health treatment;
- Death:
- Law enforcement intervention:
- Medication error resulting in one of the above;
- Member elopement; or,
- · Reported child or dependent abuse.

| Data Reported  | Amerigroup     | AmeriHealth    | UnitedHealthcare |  |  |  |  |  |  |
|--|----------------|----------------|------------------|--|--|--|--|--|--|
| HCBS and Habilitation<br>Members as of March<br>2017         | 3,369          | 17,429         | 2,857            |  |  |  |  |  |  |
| Special Needs Population                                     |                |                |                  |  |  |  |  |  |  |
| # of Critical Incidents<br>Received in Q3 SFY17              | 109            | 956            | 106              |  |  |  |  |  |  |
| # Critical Incidents<br>Received and Resolved<br>in Q3 SFY17 | 109            | 940            | 106              |  |  |  |  |  |  |
| % Critical Incidents<br>Resolved in Q3 SFY17                 | 100%           | 100% 98.3%     |                  |  |  |  |  |  |  |
|  | Behavioral Hea | Ith Population |                  |  |  |  |  |  |  |
| # of Critical Incidents<br>Received in Q3 SFY17              | 548            | 1,687          | 194              |  |  |  |  |  |  |
| # Critical Incidents<br>Received and Resolved<br>in Q3 SFY17 | 548            | 1,660          | 194              |  |  |  |  |  |  |
| % Critical Incidents<br>Resolved in Q3 SFY17                 | 100%           | 98.4%          | 100%             |  |  |  |  |  |  |
|  | Elderly Po     | pulation       |                  |  |  |  |  |  |  |
| # of Critical Incidents<br>Received in Q3 SFY17              | 36             | 317            | 27               |  |  |  |  |  |  |
| # Critical Incidents<br>Received and Resolved<br>in Q3 SFY17 | 36             | 302            | 27               |  |  |  |  |  |  |
| % Critical Incidents<br>Resolved in Q3 SFY17                 | 100%           | 95.3%          | 100%             |  |  |  |  |  |  |

### **Service Plans**

Waiver service plans must be updated annually or as the member's needs change.

#### **100% of Service Plans Completed Timely**



There is no data for Q4 SFY16 due to no service plans being due during that period.

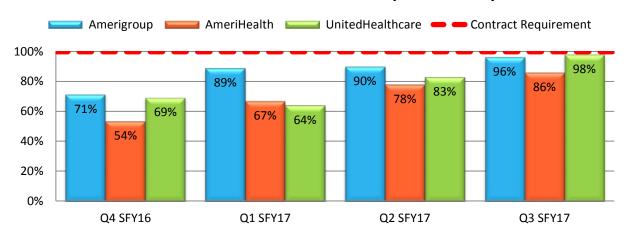
Members will continue to receive the same level of services regardless of whether service plan has been updated timely.

The department will be closely monitoring corrective actions to ensure that service plans are completed in a timely manner for all Medicaid members.

### **Level of Care**

Level of care (LOC) and functional need assessments must be updated annually or as a member's needs change.

#### 100% of LOC Reassessments Completed Timely

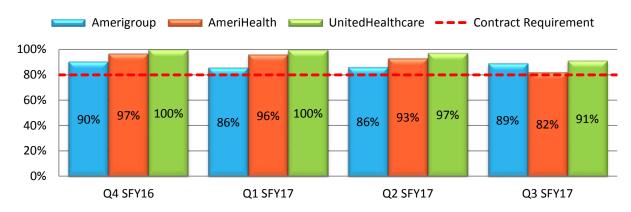


Members will continue to receive the same level of services regardless of whether level of care has been reassessed timely. LOC reassessment timeliness does not have an impact on a member's eligibility for services.

The department will be closely monitoring corrective actions to ensure that LOC assessments are completed in a timely manner for all Medicaid members. This includes staffing contingencies implemented to ensure that adequate resources are available to perform level of care assessments for both new members as well as members that are due for their annual reassessment.

# **Member Helpline**

# Service Level: 80% of Member Helpline Calls are Answered Timely, Not Abandoned



This performance target measures the timeliness of answering the helpline calls. Each MCO conducts internal quality assurance programs for their helplines. Additionally, the department conducts secret shopper calls to measure adequacy, consistency, and soft skills associated with the MCO helplines. The CAHPs surveys conducted annually also measure member satisfaction with their health plan.

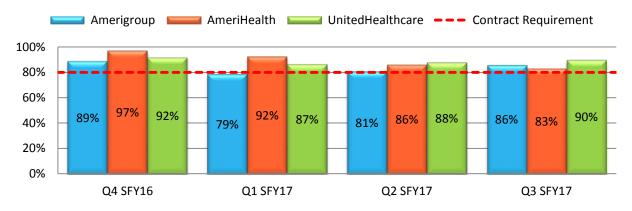
Top Five Reasons for Members Contacting Helplines for Q3 SFY17

| #   | Amerigroup                             | Count | AmeriHealth                           | Count  | UnitedHealthcare    | Count |
|-----|--|-------|---------------------------------------|--------|---------------------|-------|
| Jar | nuary 2017                             |       |                                       |        |                     |       |
| 1.  | Transportation  Question               | 9,094 | Transportation Questions              | 11,389 | Benefits            | 4,200 |
| 2.  | Benefit Inquiry                        | 1,762 | Member<br>Demographic<br>Changes      | 8,633  | PCP Inquiry         | 3,312 |
| 3.  | Provider-<br>Find/Change/Verify<br>PCP | 912   | Plan<br>Policy/Procedure<br>Education | 7,906  | Eligibility Inquiry | 2,531 |
| 4.  | Pharmacy Inquiry                       | 641   | Member<br>Request for ID<br>Card      | 6,663  | COB Information     | 1,066 |
| 5.  | Enrollment<br>Information              | 564   | PCP Change                            | 5,617  | ID Cards            | 982   |
| Feb | oruary 2017                            |       |                                       |        |                     |       |
| 1.  | Transportation  Question               | 8,042 | Transportation Questions              | 10,435 | Benefits            | 3,450 |
| 2.  | Benefit Inquiry                        | 1,406 | Plan<br>Policy/Procedure<br>Education | 7,235  | PCP Inquiry         | 2,740 |
| 3.  | Find/Change PCP                        | 908   | Member<br>Demographic                 | 6,587  | Eligibility Inquiry | 2,560 |

| #  | Amerigroup                  | Count | AmeriHealth                           | Count  | UnitedHealthcare    | Count |
|----|-----------------------------|-------|---------------------------------------|--------|---------------------|-------|
|    |                             |       | Changes                               |        |                     |       |
| 4. | Enrollment<br>Information   | 710   | Member<br>Request for ID<br>Card      | 3,772  | COB Information     | 1,096 |
| 5. | Pharmacy Inquiry            | 500   | PCP Change                            | 2,814  | General Inquiry     | 818   |
| Ma | rch 2017                    |       |                                       |        |                     |       |
| 1. | Transportation  Question    | 9,651 | Transportation Questions              | 11,426 | Benefits            | 3,848 |
| 2. | Benefit Inquiry             | 1,456 | Plan<br>Policy/Procedure<br>Education | 7,828  | Eligibility Inquiry | 2,747 |
| 3. | Enrollment<br>Inquiry/Issue | 1,126 | Member<br>Demographic<br>Changes      | 6,689  | PCP Inquiry         | 2,740 |
| 4. | Find/Change/Verify<br>PCP   | 968   | Member<br>Request for ID<br>Card      | 3,546  | COB Information     | 1,051 |
| 5. | Pharmacy Inquiry            | 750   | Member<br>Eligibility                 | 2,424  | General Inquiry     | 1,012 |

# **Provider Helpline**

# Service Level: 80% of Provider Helpline Calls are Answered Timely, Not Abandoned



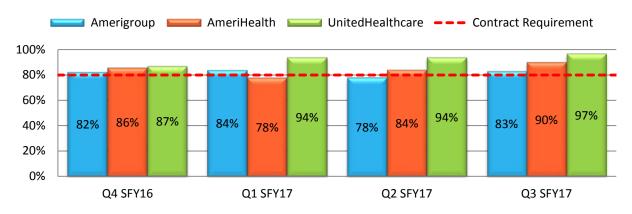
This performance target measures the timeliness of answering the helpline calls. Each MCO conducts internal quality assurance programs for their helplines. Additionally, the department conducts secret shopper calls to measure adequacy, consistency, and soft skills associated with the MCO helplines.

# Top Five Reasons for Providers Contacting Helplines for Q3 SFY17

| #   | Amerigroup                             | Count | AmeriHealth  | Count  | UnitedHealthcare      | Count  |
|-----|--|-------|--|--------|-----------------------|--------|
| Jar | nuary 2017                             |       |  |        |                       |        |
| 1.  | Claim Status<br>Inquiry                | 3,240 | Claim Status   | 11,073 | Claims Inquiry        | 13,532 |
| 2.  | Claim Rejected                         | 2,316 | Provider Requests-<br>Check Remittance<br>Advice             | 8,222  | Benefits              | 4,764  |
| 3.  | Pharmacy<br>Department Call<br>Inquiry | 1,729 | Plan<br>Policy/Procedure<br>Education                        | 6,650  | COB Information       | 1,493  |
| 4.  | Authorization<br>Status                | 1,565 | Other Programs &<br>Services-<br>Transfer/Redirected<br>Call | 3,752  | Membership Record     | 765    |
| 5.  | Claims Inquiry                         | 1,175 | Eligibility/Enrollment-<br>Member Eligibility                | 2,646  | Authorization Related | 595    |
| Feb | oruary 2017                            |       |  |        |                       |        |
| 1.  | Claim Status<br>Inquiry                | 3,302 | Claim Status   | 11,885 | Claims Inquiry        | 13,357 |
| 2.  | Claim Rejected                         | 1,761 | Provider Requests-<br>Check Remittance<br>Advice             | 8,454  | Benefits              | 4,664  |
| 3.  | Pharmacy<br>Department Call<br>Inquiry | 1,693 | Plan<br>Policy/Procedure<br>Education                        | 6,542  | COB Information       | 1,568  |
| 4.  | Claim Denial<br>Inquiry                | 1,228 | Other Programs &<br>Services-<br>Transfer/Redirected<br>Call | 3,575  | Membership Record     | 812    |
| 5.  | Claims Inquiry                         | 1,095 | Eligibility/Enrollment-<br>Member Eligibility                | 2,876  | Authorization Related | 596    |
| Ma  | rch 2017                               |       |  |        |                       |        |
| 1.  | Claims Status<br>Inquiry               | 3,373 | Claim Status   | 14,179 | Claims Inquiry        | 13,657 |
| 2.  | Claim Rejected                         | 1,964 | Provider Requests –<br>Check Remittance<br>Advice            | 8,414  | Benefits              | 4,704  |
| 3.  | Pharmacy<br>Department Call<br>Inquiry | 1,908 | Plan<br>Policy/Procedure<br>Education                        | 7,499  | 7,499 COB Information |        |
| 4.  | Claim Denial<br>Inquiry                | 1,371 | Eligibility/<br>Enrollment –<br>Member Eligibility           | 3,174  | Membership Record     | 698    |
| 5.  | Claims Inquiry                         | 1,269 | Claims Issues  | 2,145  | Authorization Related | 550    |

# **Pharmacy Services Helpline**

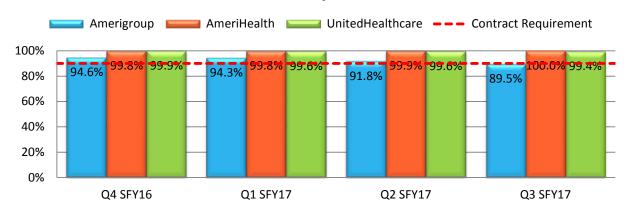
### Service Level: 80% of Pharmacy Provider Helpline Calls are Answered Timely, Not Abandoned



### **Medical Claims Payment**

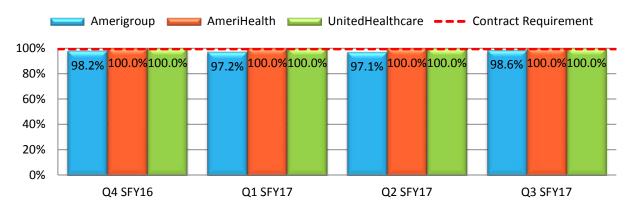
Medical claims processing data is for the entire quarter. Does not include pharmacy claims.

# 90% of Clean Medical Claims Must be Paid or Denied Within 14 Days



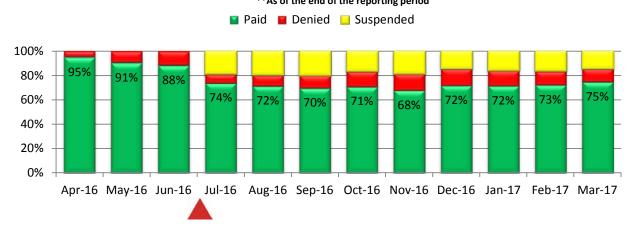
This measure is a measure of timeliness of adjudication and does not represent the accuracy of payment by the MCOs. The department continues to monitor reimbursement accuracy through analysis, collaborative validation projects with the MCOs, as well as investigation and follow up when the department is made aware of provider reimbursement concerns.

# 99.5% of Clean Medical Claims Must be Paid or Denied Within 21 Days



This measure is a measure of timeliness of adjudication and does not represent the accuracy of payment by the MCOs. The department continues to monitor reimbursement accuracy through analysis, collaborative validation projects with the MCOs, as well as investigation and follow up when the department is made aware of provider reimbursement concerns.

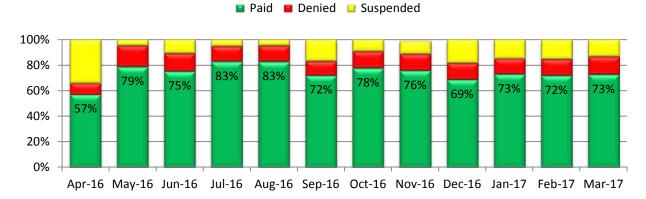




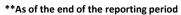
▲ Amerigroup did not correctly report suspended claims in April, May, and June of 2016.

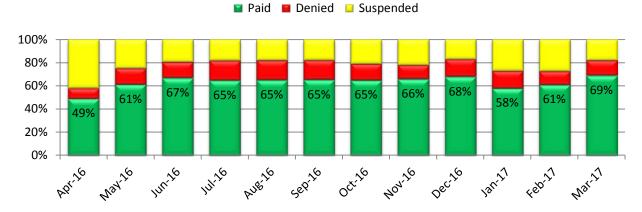
#### **AmeriHealth Medical Claims Status**

\*\*As of the end of the reporting period



#### **UnitedHealthcare Medical Claims Status**





| Top Ten Reasons for Medical Claims Denial as of End of Reporting Period |  |   |  |  |  |
|---|--|---|--|--|--|
| CARC and RARC are define  |  |   |  |  |  |
| Amerigroup  | AmeriHealth  | UnitedHealthcare  |  |  |  |
| CARC-18 Exact duplicate claim/ service.                                 | CARC-197     Precertification/authorizat ion/notification absent.     -RARC-M62     Missing/incomplete/invalid treatment authorization code. | 1. CARC-18 Exact duplicate claim/ service. RARC-N522 Duplicate of a claim processed, or to be processed, as a crossover claim |  |  |  |
| CARC-177 Patient has not met the required eligibility requirements.     | 2. CARC-18 Exact duplicate claim/serviceRARC-N522 Duplicate of a claim to be processed, as a   | 2. CARC-45 Charge exceeds fee schedule/maximum allowable or contracted/legislated fee   |  |  |  |

# Top Ten Reasons for Medical Claims Denial as of End of Reporting Period

CARC and RARC are defined below table

| Amerigroup  |   | AmeriHealth |  | UnitedHealthcare |   |
|---|---|-------------|--|------------------|---|
|   | •   |             | crossover claim.   |                  | arrangement.  |
|   | -197<br>tification/authorizati<br>ification absent  | 3.          | CARC-A1 Claim/Service<br>denied. At least one<br>Remark Code must be<br>provided.<br>RARC-N142 The original<br>claim was denied.<br>Resubmit a new claim,<br>not a replacement claim.  | 3.               | CARC-252 An attachment/other documentation is required to adjudicate this claim/ serviceRARC-MA04 Secondary payment cannot be considered without the identity of or payment information from the primary payer. The information was either not reported or was illegible. |
| payabl<br>care co   | -256 Service not<br>e per managed<br>ontract.   | 4.          | incurred after coverage terminatedRARC-N30 Patient ineligible for this service.  | 4.               | CARC-27 Expenses incurred after coverage terminatedRARC-N30 Patient ineligible for this service.  |
|   | C-29 The time limit ng has expired.   | 5.          | CARC-29 The time limit for filing has expired.   | 5.               | CARC-29 The time limit for filing has expired.  |
| excee<br>sched<br>allow<br>contra<br>arran<br>-RAR<br>our co<br>agree<br>restric<br>nt info | C-45 Charge eds fee dule/maximum able or acted/legislated fee gement C N-381 Consult contractual ement for ctions/billing/payme ormation related to e charges | 6.          | CARC-97 The benefit for this service is included in the payment/allowance for another service/procedure that has already been adjudicated. RARC-M15 Separately billed services/tests have been bundled as they are considered components of the same procedure. Separate payment is not allowed. | 6.               | CARC-B13 Previously paid. Payment for this claim/service may have been provided in a previous payment.  |
| attacl<br>docur<br>requir<br>this c<br>least<br>must<br>RAR0<br>Expla                       | C-252- An nment/other mentation is red to adjudicate laim/service. At one Remark Code be provided. C N479 - Missing mation of Benefits C-16 Claim/service     | 7.          | CARC-22 This care may<br>be covered by another<br>payer per coordination of<br>benefits.<br>RARC-N4<br>Missing/Incomplete/Invali<br>d prior Insurance<br>Carrier(s) EOB.   | 7.               | CARC-256 Service not payable per managed care contract.  CARC-97 The benefit for  |

# Top Ten Reasons for Medical Claims Denial as of End of Reporting Period

CARC and RARC are defined below table

| Amerigroup   | AmeriHealth   | UnitedHealthcare   |
|--|---|--|
| lacks information or has submission/billing error(s) which is needed for adjudicationRARC-MA130 Your claim contains incomplete and/or invalid information, and no appeal rights are afforded because the claim is unprocessable. | code is inconsistent with the provider type/specialty. RARC-N95 This provider type/provider specialty may not bill this service.  | this service is included in the payment/allowance for another service/procedure that has already been adjudicatedRARC-M15 Separately billed services/tests have been bundled as they are considered components of the same procedure. Separate payment is not allowed. |
| 9. CARC-97 The benefit for this service is included in the payment/allowance for another service/procedure that has already been adjudicated. RARC-N19 Procedure code incidental to primary procedure                            | 9. CARC-16 Claim/service lacks information or has submission/billing error(s) which is needed for adjudication. RARC-N253 Missing/incomplete/invali d attending provider primary identifier.  | 9. CARC-197 Precertification/authorizat ion/notification absent.   |
| 10. CARC-23 The impact of prior payers adjudication including payments and/or adjustments.   | 10. CARC-236 This procedure or procedure/modifier combination is not compatible with another procedure or procedure modifier combination provided on the same day RARC-N657 This should be billed with the appropriate code for these services. | 10. CARC-11 The diagnosis is inconsistent with the procedure.  |

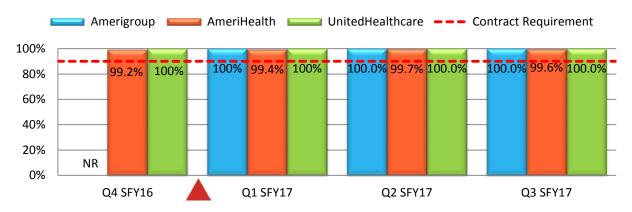
Claim Adjustment Reason Codes (CARC): A nationally-accepted, standardized set of denial and payment adjustment reasons used by all MCOs. <a href="http://www.wpc-edi.com/reference/codelists/healthcare/claim-adjustment-reason-codes/">http://www.wpc-edi.com/reference/codelists/healthcare/claim-adjustment-reason-codes/</a>

Remittance Advice Remark Codes (RARCs): A more detailed explanation for a payment adjustment used in conjunction with CARCs. <a href="http://www.wpc-edi.com/reference/codelists/healthcare/remittance-advice-remark-codes/">http://www.wpc-edi.com/reference/codelists/healthcare/remittance-advice-remark-codes/</a>

# **Pharmacy Claims Payment**

Pharmacy claims processing data is for the entire quarter.

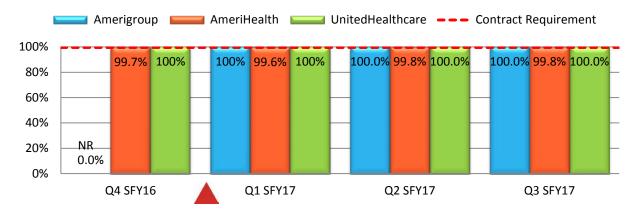
# 90% of Clean Pharmacy Claims Must be Paid or Denied Within 14 Days



Amerigroup did not correctly report this for Q4 SFY16 but corrected the issue for Q1 SFY17.

This measure is a measure of timeliness of adjudication and does not represent the accuracy of payment by the MCOs. The department continues to monitor reimbursement accuracy through analysis, collaborative validation projects with the MCOs, as well as investigation and follow up when the department is made aware of provider reimbursement concerns.

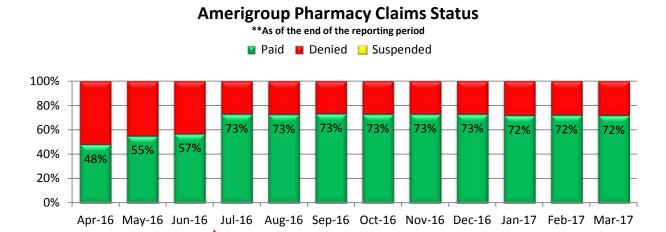
# 99.5% of Clean Pharmacy Claims Must be Paid or Denied Within 21 Days



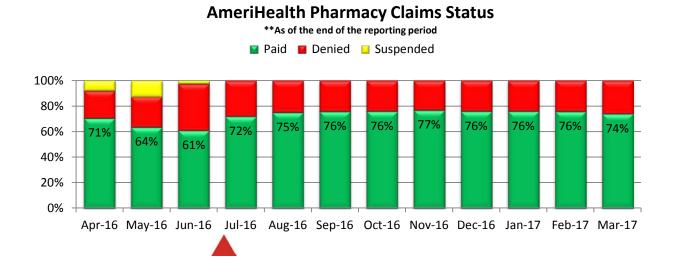
▲ Amerigroup did not correctly report this for Q4 SFY16 but corrected the issue for Q1 SFY17.

This measure is a measure of timeliness of adjudication and does not represent the accuracy of payment by the MCOs. The department continues to monitor

reimbursement accuracy through analysis, collaborative validation projects with the MCOs, as well as investigation and follow up when the department is made aware of provider reimbursement concerns.

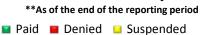


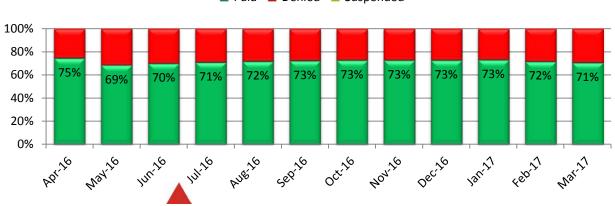
▲ All MCOs stopped reporting suspended claims for Pharmacy POS as their system is not meant to put these claims into suspense.



▲ All MCOs stopped reporting suspended claims for Pharmacy POS as their system is not meant to put these claims into suspense.

### **UnitedHealthcare Pharmacy Claims Status**





▲ All MCOs stopped reporting suspended claims for Pharmacy POS as their system is not meant to put these claims into suspense.

| Top Ten Reasons for Pharmacy Claims Denial as of End of Reporting Period |  |                                   |  |  |  |  |  |
|--|--|-----------------------------------|--|--|--|--|--|
| Amerigroup   | AmeriHealth  | UnitedHealthcare                  |  |  |  |  |  |
| Refill Too Soon  | 1. Refill Too Soon   | 1. Refill Too Soon                |  |  |  |  |  |
| Product Not On     Formulary   | Product/Service Not     Covered-Plan/Benefit     Exclusion | Prior Authorization     Required  |  |  |  |  |  |
| Submit Bill To Other     Processor Or Primary     Payer                  | 3. Patient Is Not Covered                                  | Product Service Not     Covered   |  |  |  |  |  |
| Days' Supply     Exceeds Plan     Limitation                             | Prior Authorization     Required                           | Filled After Coverage     Termed  |  |  |  |  |  |
| <ol><li>Prior Authorization<br/>Required</li></ol>                       | 5. Plan Limitations Exceeded                               | 5. Plan Limitations Exceeded      |  |  |  |  |  |
| Product/Service Not     Covered  | 6. Submit Bill To Other<br>Processor Or Primary<br>Payer   | 6. Submit Bill To Other Processor |  |  |  |  |  |
| 7. Plan Limitation<br>Exceeded   | 7. DUR Reject Error  | 7. DUR Reject Error               |  |  |  |  |  |
| 8. DUR Reject Error  | 8. Duplicate Paid/ Captured Claim                          | Missing Invalid Days     Supply   |  |  |  |  |  |
| Scheduled Downtime   | 9. Non-Matched Product/Service Id Number                   | Non-Matched Pharmacy     Number   |  |  |  |  |  |
| 10. Product Not Covered<br>Non-Participating<br>Manufacturer             | 10. Provider Ineligible to<br>Perform Service              | 10. Prescriber is Not Covered     |  |  |  |  |  |

| Utilization of Health Care Services Reported        |              |              |                  |  |  |  |  |  |  |
|---|--------------|--------------|------------------|--|--|--|--|--|--|
| Q3 SFY17 Data                                       | Amerigroup   | AmeriHealth  | UnitedHealthcare |  |  |  |  |  |  |
| Emergency<br>Department Claims<br>Reimbursed        | \$23,345,952 | \$10,841,345 | \$6,565,427      |  |  |  |  |  |  |
| Inpatient Medical Claims Reimbursed                 | \$43,263,244 | \$22,114,039 | \$32,049,901     |  |  |  |  |  |  |
| Inpatient Behavioral<br>Health Claims<br>Reimbursed | \$15,855,399 | \$22,208,514 | \$2,842,144      |  |  |  |  |  |  |
| Outpatient Claims<br>Reimbursed                     | \$57,573,241 | \$32,712,179 | \$34,987,067     |  |  |  |  |  |  |

This type of data will undergo ongoing validation for increased accuracy.

This data is reflective of point in time and will change to reflect reprocessing associated with rate adjustments as well as recoveries related to program integrity and third party liability coverage.

# Utilization of Value Added Services Reported Count of Members

Managed care organizations may offer value added services in addition to traditional Medicaid and HCBS services. Between the plans there are 40 value added services available as part of the managed care program.

| Q3 SFY17 Data                 | Amerigroup | AmeriHealth | UnitedHealthcare | Total  |
|-------------------------------|------------|-------------|------------------|--------|
| Family Planning and Resources | 3,739      | 1,755       | 1,254            | 6,748  |
| Healthy Incentives            | 3,076      | 7,657       | 1,456            | 12,189 |
| Health and Wellness           | 125        | 3,513       | 112              | 3,750  |
| Additional Benefits           | 653        | 1,127       | 314              | 2,094  |
| Tobacco<br>Cessation          | 72         | 410         | 534              | 1,016  |

Services that could be considered as a value add for managed care may not be reflected in this table such as enhanced care coordination, 24/7 nurse call lines, and increased access to health care information.

To view a list of value added services by plan, visit: <a href="https://dhs.iowa.gov/sites/default/files/Comm480.pdf">https://dhs.iowa.gov/sites/default/files/Comm480.pdf</a>

#### **NETWORK ADEQUACY AND HISTORICAL UTILIZATION**

The IME and the Centers for Medicare and Medicaid Services (CMS) developed a network adequacy tool that is based on Medicaid members' historical utilization of services. **Historical utilization**, as seen in the table below, is a measure of the percentage of assigned members whose current providers are part of the managed care network for a particular service or provider type based on claims history.

Data below comes from the March 2017 Monthly MCO Performance Report.

|   | Д      | merigrou | р      |        | AmeriHealtl | h      | Unit   | edHealth | care   |
|---|--------|----------|--------|--------|-------------|--------|--------|----------|--------|
| Provider Type - Adult                   | East   | Central  | West   | East   | Central     | West   | East   | Central  | West   |
| Primary Care                            | 85.8%  | 90.6%    | 93.4%  | 96.0%  | 99.0%       | 99.0%  | 99.4%  | 99.2%    | 99.8%  |
| Cardiology                              | 88.1%  | 95.4%    | 88.9%  | 100.0% | 100.0%      | 98.0%  | 99.4%  | 99.6%    | 99.3%  |
| Endocrinology                           | 91.5%  | 63.2%    | 100.0% | 94.0%  | 98.0%       | 100.0% | 88.1%  | 99.7%    | 96.8%  |
| Gastroenterology                        | 88.5%  | 93.6%    | 81.1%  | 100.0% | 95.0%       | 99.0%  | 99.8%  | 99.2%    | 97.5%  |
| Neurology                               | 92.5%  | 94.2%    | 99.0%  | 99.0%  | 100.0%      | 99.0%  | 99.4%  | 99.8%    | 95.9%  |
| Oncology                                | 76.9%  | 84.0%    | 98.0%  | 99.0%  | 100.0%      | 100.0% | 100.0% | 100.0%   | 100.0% |
| Orthopedics                             | 71.8%  | 85.7%    | 94.3%  | 94.0%  | 100.0%      | 97.0%  | 99.8%  | 99.5%    | 99.3%  |
| Pulmonology                             | 79.8%  | 97.1%    | 91.2%  | 100.0% | 100.0%      | 100.0% | 98.4%  | 99.9%    | 97.3%  |
| Rheumatology                            | 100.0% | 100.0%   | 94.7%  | 100.0% | 98.0%       | 100.0% | 100.0% | 100.0%   | 100.0% |
| Urology                                 | 80.2%  | 99.0%    | 78.0%  | 98.0%  | 99.0%       | 100.0% | 99.9%  | 99.5%    | 99.3%  |
| Provider Type - Pediatric               | East   | Central  | West   | East   | Central     | West   | East   | Central  | West   |
| Primary Care                            | 88.9%  | 97.3%    | 98.0%  | 95.0%  | 98.0%       | 98.0%  | 99.7%  | 99.9%    | 99.4%  |
| Provider Type - Facilities and Pharmacy | East   | Central  | West   | East   | Central     | West   | East   | Central  | West   |
| Hospitals                               | 96.8%  | 98.4%    | 95.0%  | 100.0% | 100.0%      | 99.0%  | 99.6%  | 99.5%    | 98.9%  |
| Pharmacies                              | 99.8%  | 99.6%    | 99.9%  | 98.0%  | 98.0%       | 97.0%  | 100.0% | 99.5%    | 100.0% |
| ICF/ID                                  | 99.6%  | 100.0%   | 100.0% | 97.0%  | 98.0%       | 97.0%  | 100.0% | 100.0%   | 100.0% |
| ICF/SNF                                 | 94.8%  | 91.6%    | 93.2%  | 96.0%  | 96.0%       | 96.0%  | 100.0% | 99.8%    | 100.0% |

### **NETWORK ADEQUACY AND HISTORICAL UTILIZATION**

|  | Amerigroup AmeriHealth |         | UnitedHealthcare |         |         |         |        |         |        |
|--|------------------------|---------|------------------|---------|---------|---------|--------|---------|--------|
| Provider Type - Waiver   | East                   | Central | West             | East    | Central | West    | East   | Central | West   |
| AIDS/HIV Level 1: Adult Day Care   | No Util                | No Util | No Util          | No Util | No Util | No Util | 100.0% | 100.0%  | 100.0% |
| AIDS/HIV Level 2: CDAC, Home Health Aide   | No Util                | 100.0%  | 100.0%           | 100.0%  | 100.0%  | No Util | 100.0% | 100.0%  | 100.0% |
| AIDS/HIV Level 4: Home Delivered Meals   | 100.0%                 | 100.0%  | No Util          | 100.0%  | No Util | 100.0%  | 100.0% | 100.0%  | 100.0% |
| BI Level 1: Adult Day Care, Prevocational Services,<br>Supported Employment                | 93.1%                  | 100.0%  | 100.0%           | 97.0%   | 100.0%  | 100.0%  | 100.0% | 100.0%  | 100.0% |
| BI Level 2: CDAC   | 96.6%                  | 97.0%   | 95.9%            | 100.0%  | 100.0%  | 100.0%  | 100.0% | 100.0%  | 100.0% |
| BI Level 3: Supported Community Living   | 96.7%                  | 95.8%   | 99.2%            | 100.0%  | 98.0%   | 100.0%  | 100.0% | 100.0%  | 100.0% |
| Elderly Level 1: Adult Day Care  | 91.2%                  | 100.0%  | 100.0%           | 86.0%   | 100.0%  | No Util | 100.0% | 100.0%  | 100.0% |
| Elderly Level 2: CDAC, Home Health Aide  | 91.7%                  | 95.0%   | 95.5%            | 100.0%  | 98.0%   | 100.0%  | 100.0% | 100.0%  | 100.0% |
| Elderly Level 4: Home Delivered Meals  | 92.4%                  | 92.7%   | 95.1%            | 99.0%   | 96.0%   | 99.0%   | 100.0% | 100.0%  | 100.0% |
| HD Level 1: Adult Day Care   | 100.0%                 | 100.0%  | No Util          | 100.0%  | 100.0%  | No Util | 100.0% | 100.0%  | 100.0% |
| HD Level 2: CDAC, Counseling, Home Health Aide   | 96.4%                  | 100.0%  | 100.0%           | 100.0%  | 100.0%  | 100.0%  | 100.0% | 100.0%  | 100.0% |
| HD Level 4: Home Delivered Meals   | 91.1%                  | 100.0%  | 99.0%            | 100.0%  | 100.0%  | 100.0%  | 100.0% | 100.0%  | 100.0% |
| ID Level 1: Adult Day Care, Day Habilitation, Prevocational Services, Supported Employment | 92.4%                  | 93.8%   | 100.0%           | 100.0%  | 100.0%  | 99.0%   | 99.8%  | 100.0%  | 100.0% |
| ID Level 2: CDAC, Home Health Aide   | 88.5%                  | 95.2%   | 100.0%           | 100.0%  | 100.0%  | 100.0%  | 100.0% | 100.0%  | 100.0% |
| ID Level 3: Supported Community Living   | 96.3%                  | 92.3%   | 99.3%            | 100.0%  | 99.0%   | 96.0%   | 99.9%  | 100.0%  | 100.0% |
| PD Level 2: CDAC,  | 96.2%                  | 100.0%  | 98.3%            | 100.0%  | 100.0%  | 100.0%  | 100.0% | 100.0%  | 100.0% |
| Provider Type - Behavioral   | East                   | Central | West             | East    | Central | West    | East   | Central | West   |
| Behavioral Health - Inpatient  | 99.9%                  | 100.0%  | 94.7%            | 100.0%  | 98.0%   | 100.0%  | 100.0% | 97.6%   | 83.8%  |
| Behavioral Health - Outpatient   | 95.1%                  | 89.7%   | 88.4%            | 97.0%   | 98.0%   | 96.0%   | 99.5%  | 99.6%   | 99.8%  |
| Habilitation Level 1: Day Habilitation, Prevocational Services, Supported Employment       | 89.5%                  | 96.0%   | 100.0%           | 100.0%  | 100.0%  | 100.0%  | 100.0% | 100.0%  | 100.0% |
| Habilitation Level 3: Home Based Habilitation  | 97.5%                  | 100.0%  | 94.6%            | 100.0%  | 100.0%  | 91.0%   | 100.0% | 99.9%   | 94.7%  |
| Children's Mental Health Level 1: Respite  | 100.0%                 | 92.8%   | 69.5%            | 100.0%  | 100.0%  | 100.0%  | 100.0% | 100.0%  | 100.0% |

# NETWORK ADEQUACY AND HISTORICAL UTILIZATION

#### **Provider Network Access**

There are two major methods used to determine adequacy of network in the contract between the department and the MCOs:

- Member and provider ratios by provider type and by region
- Geographic access by time and distance

As there are known coverage gaps within the state for both Medicaid and other health care markets; exceptions will be granted by the department when the MCO clearly demonstrates that:

- Reasonable attempts have been made to contract with all available providers in that area; or
- There are no providers established in that area.

Links to time and distance reports for this reporting period can be found at:

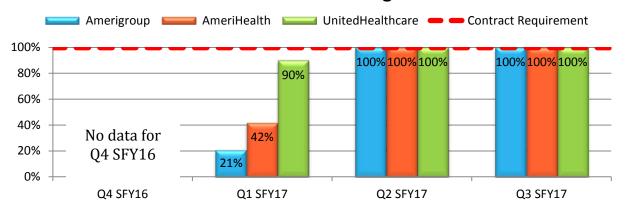
- Amerigroup:
  - https://dhs.iowa.gov/sites/default/files/AmerigroupIA\_GeoAccess\_SFY17\_Qtr
     3.pdf
- AmeriHealth Caritas:
  - https://dhs.iowa.gov/sites/default/files/AmeriHealthCaritaslowa GeoAccess SFY17 Qtr3.pdf
- UnitedHealthcare:
  - https://dhs.iowa.gov/sites/default/files/UHC\_\_GeoAccess\_SFY17\_Qtr3.pdf

GeoAccess maps reflect traditional time and distance standards. As of the date of this publication, all MCOs have submitted exception reports to the department but not all MCO submitted exceptions have been approved.

The following table of Percentage of Members with Coverage in Time and Distance Standards provides a snapshot of available non-specialty measures (i.e., providers) for non-HCBS services across the respective regions.

| Perd                                 | Percentage of Members with Coverage in Time and Distance Standards |                    |                    |                    |                    |                    |                    |                    |                    |  |  |  |  |
|--------------------------------------|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--|--|--|--|
| MCO                                  | Δ  | merigrou           | p                  | А                  | meriHealt          | h                  | Unit               | edHealth           | care               |  |  |  |  |
| Measure                              | 30   | Min/ 30 M          | ile                | 30                 | Min/ 30 M          | lile               | 30                 | Min/ 30 M          | lile               |  |  |  |  |
| Primary<br>Care -<br>Adult           |  | 100%               |                    |                    | 100%               |                    |                    | 100%               |                    |  |  |  |  |
| Primary<br>Care –<br>Child           | 100%   |                    |                    |                    | 100%               |                    |                    | 100%               |                    |  |  |  |  |
| Hospital                             |  | 100%               |                    |                    | 100%               |                    |                    | 100%               |                    |  |  |  |  |
| Behavioral<br>Health –<br>Outpatient |  | 100%               |                    |                    |                    | 100%               |                    |                    |                    |  |  |  |  |
| General<br>Optometry                 |  | 100%               |                    | 100%               |                    |                    | 100%               |                    |                    |  |  |  |  |
| Lab and X-<br>ray<br>Services        |  | 100%               |                    |                    | 100%               |                    |                    |                    |                    |  |  |  |  |
| Pharmacy                             |  | 100%               |                    |                    | 100%               |                    |                    | 100%               |                    |  |  |  |  |
| MCO                                  | A  | merigrou           | p                  | Α                  | meriHealt          | h                  | Unit               | edHealth           | care               |  |  |  |  |
| Measure                              | 30 Min/<br>30 Mile   | 60 Min/<br>60 Mile | 90 Min/<br>90 Mile | 30 Min/<br>30 Mile | 60 Min/<br>60 Mile | 90 Min/<br>90 Mile | 30 Min/<br>30 Mile | 60 Min/<br>60 Mile | 90 Min/<br>90 Mile |  |  |  |  |
| ICF/SNF                              | 100%   | 100%               |                    | 100%               | 100%               |                    | 100%               | 100%               |                    |  |  |  |  |
| ICF/ID                               | 100%   | 100%               |                    | 100%               | 100%               |                    | 91%                | 100%               |                    |  |  |  |  |
| Behavioral<br>Health –<br>Inpatient  |  | 98%                | 100%               |                    | 100%               | 100%               |                    | 98%                | 100%               |  |  |  |  |

### 100% of Counties Have ≥ 2 HCBS Providers Per County Per 1915c Program

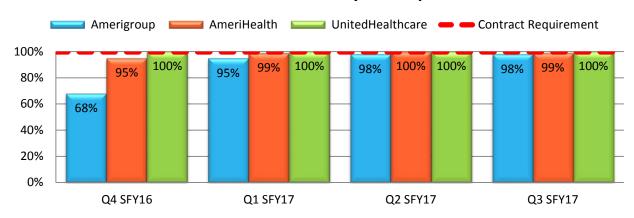


All MCOs have approved exception requests for the network standards in Exhibit B of the contract for HCBS services. Once those have been submitted to demonstrate acceptable justifications for an exception, it is anticipated that these percentages will increase.

The department continues to monitor corrective action to ensure that these contract standards are met and will take additional steps towards progressive remedies if necessary.

### **Prior Authorization - Medical**

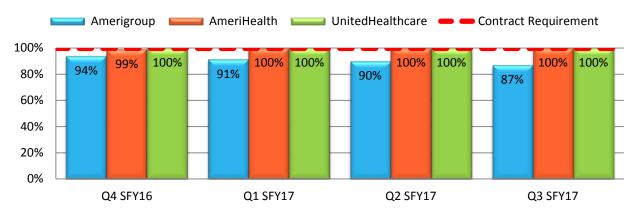
# 100% of Regular Prior Authorizations (PAs) Must be Completed Within 7 Calendar Days of Request



This data element does not have a direct benchmark to compare to historical fee-for-service data as the managed care and fee-for-service prior authorization process and volume may differ.

The department continues to monitor corrective action to ensure that these performance targets are met as defined in the contract. If a PA request is not approved or denied within seven days, the authorization is considered approved.

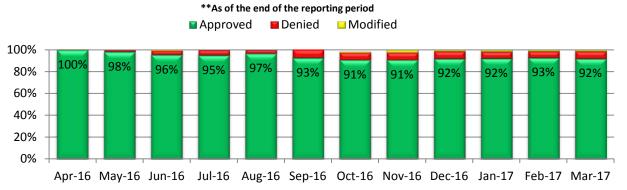
# 100% of PAs for Expedited Services Must be Authorized Within 3 Business Days of Request



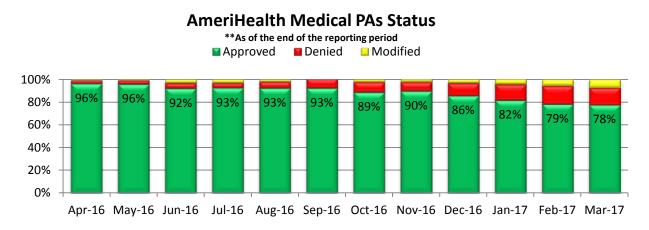
This data element does not have a direct benchmark to compare to historical fee-for-service data as the managed care and fee-for-service prior authorization process and volume may differ.

The department continues to monitor corrective action to ensure that these performance targets are met as defined in the contract.

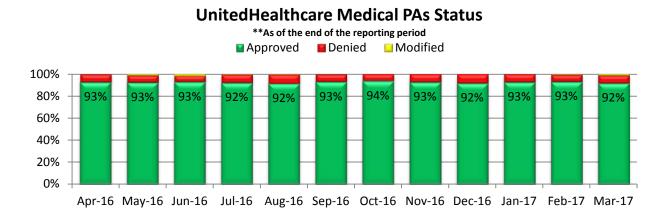
#### **Amerigroup Medical PAs Status**



This data element does not have a direct benchmark to compare to historical fee-for-service data as the managed care and fee-for-service prior authorization process and volume may differ.



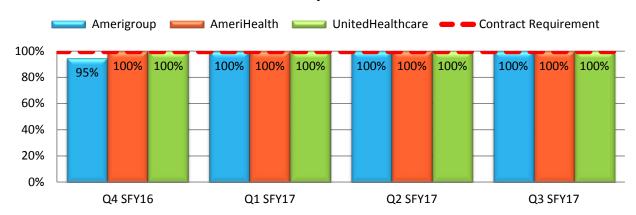
This data element does not have a direct benchmark to compare to historical fee-for-service data as the managed care and fee-for-service prior authorization process and volume may differ.



This data element does not have a direct benchmark to compare to historical fee-for-service data as the managed care and fee-for-service prior authorization process and volume may differ.

# **Prior Authorization - Pharmacy**

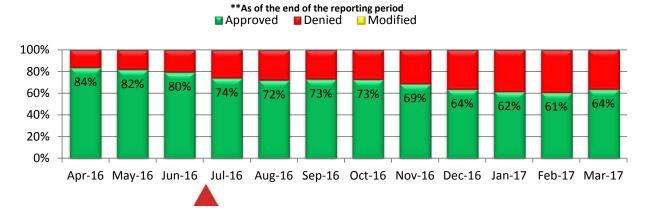
# 100% of Regular PAs Must be Completed Within 24 Hours of Request



This data element does not have a direct benchmark to compare to historical fee-for-service data as the managed care and fee-for-service PA process and volume may differ.

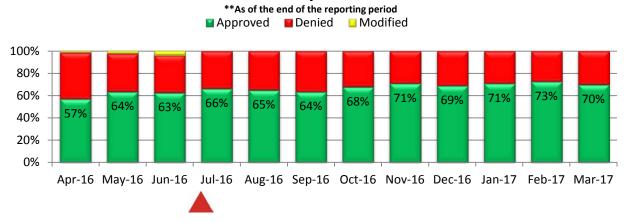
The department continues to monitor corrective action to ensure that these performance targets are met as defined in the contract.

#### **Amerigroup Pharmacy PAs Submitted Status**



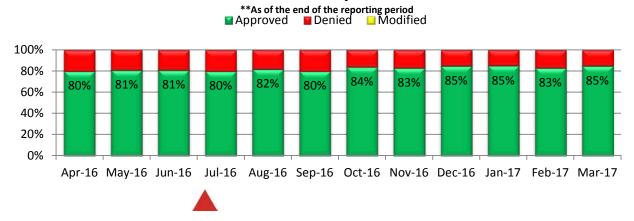
All MCOs stopped reporting modified PAs for Pharmacy as ultimately these should be considered approved or denied.

**AmeriHealth Pharmacy PAs Submitted Status** 



▲ All MCOs stopped reporting modified PAs for Pharmacy as ultimately these should be considered approved or denied.





▲ All MCOs stopped reporting modified PAs for Pharmacy as ultimately these should be considered approved or denied.

# **Encounter Data Reporting**

Encounter Data are records of medically-related services rendered by a provider to a member. The department continues the process of validating all encounter data to ensure adequate development of capitation rates and overall program and data integrity.

| Performance<br>Measure                            | Amerigroup |     |     | Ameriaroun |     |     | UnitedHealthcare |     |     |
|---|------------|-----|-----|------------|-----|-----|------------------|-----|-----|
| Encounter<br>Data                                 | Jan        | Feb | Mar | Jan        | Feb | Mar | Jan              | Feb | Mar |
| Submitted Timely By 20 <sup>th</sup> of the Month | Y          | Y   | Y   | Y          | Y   | Y   | Y                | Y   | Y   |

Any errors in encounter data are expected to be corrected within contractual timeframes. The department is engaged in ongoing validation and collaboration associated with the transfer of encounter data as well as continuous evaluation of the quality of data submitted.

# **Value Based Purchasing Enrollment**

MCOs are expected to have 40% of their population covered by a value based purchasing agreement by 2018.

| parenaeing agreement by zerei                              |            |             |                  |  |  |  |  |
|--|------------|-------------|------------------|--|--|--|--|
| Data as of March<br>2017                                   | Amerigroup | AmeriHealth | UnitedHealthcare |  |  |  |  |
| % of Members Covered by a Value Based Purchasing Agreement | 16.3%      | 0%          | 9.6%             |  |  |  |  |

All value based contracts are currently being discussed with MCOs to ensure that all components required are included.

# **MLR/ALR/Underwriting**

MCOs are required to meet a minimum medical loss ratio of 88% per the contract between the department and the managed care organizations.

- Medical loss ratio (MLR) reflects the percentage of capitation payments used to pay medical expenses.
- Administrative loss ratio (ALR) reflects the percentage of capitation payments used to pay administrative expenses.
- Underwriting ratio reflects profit or loss.

A minimum medical loss ratio protects the state, providers, and members from inappropriate denial of care to reduce medical expenditures. A minimum medical loss ratio also protects the state if capitation rates are significantly above the actual managed care experience, in which case the state will recoup the difference.

| Q3 SFY17 Data | Amerigroup | AmeriHealth | UnitedHealthcare |
|---------------|------------|-------------|------------------|
| MLR           | 109.3%     | 109.6%      | 99.9%            |
| ALR           | 10.0%      | 6.6%        | 11.8%            |
| Underwriting  | -19.3%     | -16.1%      | -11.7%           |

The department expects quarter-to-quarter fluctuations in financial metrics while the plans' experience in the Iowa Medicaid market matures. The financial ratios presented above are common financial metrics used to assess MCO financial performance. The financial ratios presented here were reported by the MCOs and are consistent with combined Q4 calendar year 2016 (Q2 SFY17) and Q1 calendar year 2017 (Q3 SFY17) financial information submitted to the Iowa Insurance Division by each MCO.

The financial metrics presented here reflect financial performance for the contract period, i.e., the period beginning April 1, 2016. Premium deficiency reserves and/or changes in premium deficiency reserves are excluded from the calculations. The department believes this approach most accurately reflects financial performance for service delivery under the contract.

It is important to note that accounting and reporting differences among MCOs may result in variance among plans beyond the variance in medical expenses per member. The department is working with the MCOs to standardize financial metrics and limit or explain controllable variances for reporting purposes.

|   | Program Cost Savings (Annual)   |                 |               |  |  |  |  |  |  |  |  |
|---|---|-----------------|---------------|--|--|--|--|--|--|--|--|
| Data                                    | Data Projected State Spend Actual State Spend Program Cost Without Managed Care with Managed Care Savings (State) |                 |               |  |  |  |  |  |  |  |  |
| Program<br>Cost<br>Savings<br>(State)** | \$1,702,214,039   | \$1,583,553,786 | \$118,660,253 |  |  |  |  |  |  |  |  |

Because Medicaid expenditures and revenues fluctuate on a quarterly basis due to a variety of factors (timing of retrospective rate adjustments, timing of performance withhold payments, collection of drug rebates, etc.) savings are being reported on an annual basis.

Annual savings from managed care are estimated at \$118.7 million.

When calculating savings, the Department is comparing what we believe we would have spent for medical assistance had the FFS system continued to what the Department is spending for medical assistance with the implementation of the IA Health Link managed care program. Speaking in broad terms, savings result from the difference between:

- The managed care adjustment (a decrease in per member per month expenditures)
- And the administrative load paid on the capitation rates.

The calculation does not consider what the MCOs have paid in claims or MCO profit/loss; rather it is a calculation of what the state has paid the MCOs versus estimated payments under the FFS system.

Savings reported are inclusive of the 2% performance withhold. It is anticipated that all or a portion of this withhold will be paid out to the managed care organizations at the end of the first performance measurement period. The managed care payments are inclusive of long term care mix (mix of institutional and waiver members) and emerging trend adjustments that have not yet been paid.

\*\*Savings are based on a comparison of total Medical claims payments before and after the managed care transition. Non-claim costs are excluded because they are not impacted by the IA Health Link program. An example of an excluded cost is Medicare Part B premium payments.

# **Provider Type Reimbursement During Quarter by MCOs**

Included in the data below are provider types with the highest amount of utilization. This data does not include an exhaustive list of all provider types or all reimbursements for

each managed care organization.

|  | Americanum    | AmoriHoolth   | UnitedHealthcare | Total         |
|--|---------------|---------------|------------------|---------------|
| Q3 SFY17 Data                                  | Amerigroup    | AmeriHealth   | OmtedHealthcare  | Total         |
| Hospital Claims Paid                           | \$108,329,884 | \$88,080,246  | \$72,228,746     | \$268,638,876 |
| Physician Claims<br>Paid                       | \$41,053,161  | \$49,725,428  | \$47,910,817     | \$138,689,406 |
| HCBS Claims<br>Paid                            | \$13,797,724  | \$156,015,511 | \$8,267,966      | \$178,081,201 |
| DME Claims<br>Paid                             | \$7,404,013   | \$10,020,551  | \$3,808,204      | \$21,232,768  |
| Pharmacy<br>Claims Paid                        | \$57,604,135  | \$55,915,243  | \$43,955,233     | \$157,474,611 |
| Home Health<br>Claims Paid                     | \$10,993,124  | \$20,680,482  | \$6,017,570      | \$37,691,176  |
| Hospice Claims<br>Paid                         | \$4,945,505   | \$2,881,955   | \$1,721,379      | \$9,548,839   |
| Nursing Facility<br>Claims Paid                | \$41,174,733  | \$40,929,463  | \$40,483,248     | \$122,587,444 |
| ICF/ID Claims<br>Paid                          | \$21,169,810  | \$36,287,062  | \$10,601,083     | \$68,057,955  |
| Behavioral<br>Health Claims<br>Paid            | \$37,844,236  | \$34,249,601  | \$18,417,919     | \$90,511,756  |
| Speech Therapy<br>Claims Paid                  | \$152,707     | \$36,403      | \$363,225        | \$552,335     |
| Occupational<br>Therapy Claims<br>Paid         | \$889,253     | \$49,271      | \$305,175        | \$1,243,699   |
| Non-Emergency<br>Transportation<br>Claims Paid | \$2,226,100   | \$1,811,983   | \$1,501,500      | \$5,539,583   |

Population differences between plans are a factor in different levels of reimbursement by each plan for the provider types listed above.

This data is reflective of point in time and will change to reflect reprocessing associated with rate adjustments as well as recoveries related to program integrity and third party liability coverage.

| Capitation Payments Made to the Managed Care Organizations |               |               |               |               |  |  |  |  |
|--|---------------|---------------|---------------|---------------|--|--|--|--|
| MCO  | Q4 SFY16      |               |               |               |  |  |  |  |
| Amerigroup   | \$237,540,157 | \$238,096,189 | \$237,566,370 | \$250,682,589 |  |  |  |  |
| AmeriHealth  | \$408,575,970 | \$444,903,457 | \$445,036,927 | \$457,263,121 |  |  |  |  |
| UnitedHealthcare   | \$229,442,968 | \$209,092,263 | \$205,695,971 | \$222,018,555 |  |  |  |  |

### ▲ Differences between quarters:

- Q4 SFY16, Q1 SFY17, and Q2 SFY17 represent capitation payments for members in every program except for Hawk-i.
- Q3 SFY17 represents capitation payments for members in all programs managed by MCOs, including Hawk-i.
- The above totals are point-in-time representations made by DHS and may vary based on the date the data is pulled, as well as ongoing reconciliations.

| Managed Care Organization Reported Reserves                                     |            |             |                  |  |  |  |  |
|---|------------|-------------|------------------|--|--|--|--|
| Data reported   | Amerigroup | AmeriHealth | UnitedHealthcare |  |  |  |  |
| Acceptable Quarterly<br>Reserves per lowa<br>Insurance Division<br>(IID) (Y/N)* | Y          | Y           | Y                |  |  |  |  |

| Third Party Liability Recovery for Q3 SFY17 |             |              |                  |  |  |  |  |
|---|-------------|--------------|------------------|--|--|--|--|
| Data reported                               | Amerigroup  | AmeriHealth  | UnitedHealthcare |  |  |  |  |
| Amount of TPL<br>Recovered                  | \$8,659,664 | \$20,543,556 | \$21,885,020     |  |  |  |  |

Historical third party liability recoveries collected by the Iowa Medicaid Enterprise as part of payment for services was included in the capitation rates for the managed care organizations.

# **Program Integrity**

Program integrity (PI) encompasses a number of activities to ensure appropriate billing and payment. The main strategy for eliminating fraud, waste and abuse is to use state-of-the art technology to eliminate inappropriate claims before they are processed. This pre-edit process is done through sophisticated billing systems which have a series of edits that reject inaccurate or duplicate claims.

Increased program integrity activities will be reported over time as more claims experience is accumulated by the MCOs, medical record reviews are completed, and investigations are closed.

### Fraud, Waste and Abuse

Program integrity activity data demonstrates the MCO's ability to identify, investigate and prevent fraud, waste and abuse.

| and prevent radd, waste and abuse.  |            |             |                  |  |  |  |  |
|---|------------|-------------|------------------|--|--|--|--|
| Data reported   | Amerigroup | AmeriHealth | UnitedHealthcare |  |  |  |  |
| Investigations Opened During the Quarter                                      | 22         | 52          | 80               |  |  |  |  |
| Overpayments Identified During the Quarter                                    | 92         | 3           | 1                |  |  |  |  |
| Cases Referred to<br>the Medicaid Fraud<br>Control Unit During<br>the Quarter | 14         | 15          | 4                |  |  |  |  |
| Member Concerns<br>Referred to IME  | 0          | 29          | 5                |  |  |  |  |

In prior reports, dollars recovered through Program Integrity efforts were reported on a quarterly basis. However, MCOs may not collect overpayment until review by the agency has been completed to assure law enforcement activities have been conducted. Given the review and approval process required by the state to collect dollars, recoveries may occur at a much later date. Due to the complexity of actual collection of dollars, recovery of overpayments will be reported on an annual basis. The MCOs have attended more than nine meetings or on-site visits with regulators during this quarter. The plans have initiated 154 investigations in the second quarter and referred 33 cases to MFCU. The billing process generates the core information for program integrity activities. Claims payment and claims history provide information leading to the identification of potential fraud, waste, and abuse. Therefore MCO investigations, overpayment recovery, and referrals to MFCU would not occur until there is sufficient evidence to implement. It is anticipated that these activities will significantly grow with ongoing claims experience to be used for analytics.

### **HEALTH CARE OUTCOMES**

# **Hospital Admissions**

A goal of managed care is to reduce unnecessary hospital admissions by assuring that members receive effective care coordination and preventive services.

| Data   | Amerigroup |         |         |         | AmeriHealth |         |         | UnitedHealthcare |         |  |
|--|------------|---------|---------|---------|-------------|---------|---------|------------------|---------|--|
| Data   | Jan        | Feb     | Mar     | Jan     | Feb         | Mar     | Jan     | Feb              | Mar     |  |
| Members (from IME)                               | 200,407    | 200,162 | 200,280 | 225,419 | 225,082     | 225,049 | 192,566 | 192,573          | 192,638 |  |
| Total Inpatient Admissions                       | 1,442      | 1,301   | 1,490   | 1,673   | 1,451       | 1,551   | 1,035   | 912              | 799     |  |
| Readmissions within 15 days of Discharge         | 107        | 88      | 90      | 174     | 125         | 161     | 150     | 117              | 93      |  |
| Readmissions between 16 and 30 days of Discharge | 43         | 29      | 33      | 76      | 61          | 53      | 55      | 36               | 54      |  |
| Readmissions between 31 and 45 days of Discharge | 9          | 15      | 9       | 67      | 52          | 58      | 21      | 24               | 18      |  |
| Readmissions between 46 and 60 days of Discharge | 5          | 3       | 1       | 64      | 40          | 58      | 33      | 16               | 20      |  |

<sup>\*</sup>Member totals were calculated on the tenth day of the month following each reporting period – data pulled on other dates will not reflect the same numbers due to reinstatements and eligibility changes.

The data is based on claims paid during this reporting period and does not account for a claims that have not yet been submitted.

#### **HEALTH CARE OUTCOMES**

| Emergency Department   |         |          |         |            |                 |         |         |            |         |
|--|---------|----------|---------|------------|-----------------|---------|---------|------------|---------|
| Data   |         | Amerigro | ир      |            | <b>AmeriHea</b> | lth     | Un      | itedHealtl | ncare   |
| Data   | Jan     | Feb      | Mar     | Jan        | Feb             | Mar     | Jan     | Feb        | Mar     |
| ED Visits for Non-Emergent<br>Conditions – Adult               | 19.8    | 17.5     | 19.3    | 61.5       | 56.6            | 57.5    | 15      | 17         | 21      |
| ED Visits for Non-Emergent Conditions – Child                  | 24.6    | 24.7     | 20.3    | 39.5       | 42.1            | 35.6    | 10      | 15         | 14      |
|  |         |          | Suppo   | rting Data | <b>a</b>        |         |         |            |         |
| Members (from IME)   | 200,407 | 200,162  | 200,280 | 225,419    | 225,082         | 225,049 | 192,566 | 192,573    | 192,638 |
| Members Using ED More<br>Than Once in 30 Days                  | 523     | 598      | 506     | 2,854      | 3,270           | 3,213   | 495     | 612        | 690     |
| Members Using ED More<br>Than Once between 31 and<br>60 Days** | 381     | 346      | 401     | 1,251      | 1,423           | 1,407   | 250     | 287        | 365     |

<sup>\*</sup>Member totals were calculated on the tenth day of the month following the reporting period – data pulled on other dates will not reflect the same numbers due to reinstatements and eligibility changes. ED Visits for Non-Emergent Conditions are reported per 1,000 member months.

The data is based on claims paid during this reporting period and does not account for a claims that have not yet been submitted.

| Out-of-State Placement*                             |     |          |     |     |                  |     |     |            |       |
|---|-----|----------|-----|-----|------------------|-----|-----|------------|-------|
| Data  |     | Amerigro | up  |     | <b>AmeriHeal</b> | th  | Un  | itedHealth | ncare |
| Data  | Jan | Feb      | Mar | Jan | Feb              | Mar | Jan | Feb        | Mar   |
| Members in Out-of-State PMIC                        | 9   | 10       | 10  | 11  | 11               | 9   | 1   | 1          | 1     |
| Members in Out-of-State<br>Skilled Nursing Facility | 16  | 16       | 14  | 39  | 42               | 39  | 10  | 10         | 9     |
| Members Placed in an Out-<br>of-State ICF/ID        | 3   | 3        | 3   | 1   | 1                | 1   | 1   | 1          | 1     |
| Members in Out-of-State nursing facilities          | 1   | 1        | 1   | 0   | 0                | 0   | 0   | 0          | 0     |
| Members in Out-of-State Other Institutions          | 0   | 0        | 0   | 12  | 13               | 10  | 2   | 2          | 2     |

The data is based on claims paid during this reporting period and does not account for a claims that have not yet been submitted.

# **APPENDIX**

# HCBS Waiver Waitlist – April 2017\*

HCBS waivers have a finite number of slots budgeted and authorized by CMS. These allow members to receive services in the community instead of a facility or institution.

| Waiver   | AIDS | Brain<br>Injury | Children's<br>Mental<br>Health | Elderly | Health<br>and<br>Disability | Intellectual<br>Disability | Physical<br>Disability |
|--|------|-----------------|--------------------------------|---------|-----------------------------|----------------------------|------------------------|
| Number of<br>Individuals on<br>Waiver                            | 33   | 1,444           | 1,036                          | 7,806   | 2,211                       | 11,995                     | 924                    |
| Number of<br>Individuals on<br>Waiver Waitlist<br>(DHS Function) | 0    | 797             | 835                            | 0       | 2,598                       | 2,382                      | 1,334                  |
| Waitlist Increase or (Decrease)                                  | 0    | +87             | +183                           | 0       | +254                        | +251                       | +267                   |

As reported in April 2017. April data represents March eligibility statistics.

| Type of Report with Noncompliance by MCO During this Reporting Period |            |             |                  |                |  |  |  |  |  |
|---|------------|-------------|------------------|----------------|--|--|--|--|--|
| Identified Reporting or Compliance Issue                              | Amerigroup | AmeriHealth | UnitedHealthcare | Grand<br>Total |  |  |  |  |  |
| 24 Hour Provider Access<br>Report                                     | 1          | _           | _                | 1              |  |  |  |  |  |
| Adult Preventative Care Report  | 1          | -           | -                | 1              |  |  |  |  |  |
| Behavioral Health Population Report                                   | -          | -           | 1                | 1              |  |  |  |  |  |
| Care Coordination Report  | -          | 1           | -                | 1              |  |  |  |  |  |
| Correct Coding Initiative Report                                      | -          | -           | -                | -              |  |  |  |  |  |
| Claims Processing Report  | 1          | -           | 1                | 2              |  |  |  |  |  |
| Elderly Population Report   | -          | 1           | -                | 1              |  |  |  |  |  |
| Fall Risk Report  | -          | -           | -                | -              |  |  |  |  |  |
| General Population Report   | -          | -           | -                | -              |  |  |  |  |  |
| Geographic Access Report  | -          | -           | -                | -              |  |  |  |  |  |
| Grievances and Appeals  | 1          |             | -                | 1              |  |  |  |  |  |
| Level of Care Assessment<br>Report                                    | 1          | 1           | -                | 2              |  |  |  |  |  |
| Med PA – Regular Report   | 1          | 1           | -                | 2              |  |  |  |  |  |
| Pharmacy Helpline Report  | -          | -           | -                | -              |  |  |  |  |  |
| Prenatal and Childbirth Outcomes Report                               |            | -           | -                |                |  |  |  |  |  |
| Program Integrity Report  | -          | -           | -                | -              |  |  |  |  |  |
| Provider Credentialing Report   | -          | -           | -                | -              |  |  |  |  |  |
| Provider Helpline Report  | -          | -           | -                | -              |  |  |  |  |  |
| Provider Type<br>Reimbursement  | -          | -           | -                | -              |  |  |  |  |  |
| Risk Assessment Report  | 1          | -           | -                | 1              |  |  |  |  |  |
| Special Needs Population<br>Report                                    | -          | -           | -                | -              |  |  |  |  |  |
| Staff Resources Monitoring Report                                     | -          | -           | -                | -              |  |  |  |  |  |
| Third Party Liability   | -          | -           | -                | -              |  |  |  |  |  |
| Value Based Purchasing<br>Report                                      | -          | -           | -                | -              |  |  |  |  |  |
| Waivers Report  | 1          | -           | -                | 1              |  |  |  |  |  |
| Grand Total   | 8          | 4           | 2                | 14             |  |  |  |  |  |

| Type of Noncompliance Identified by MCO During this Reporting Period |            |             |                  |                |  |  |  |  |  |
|--|------------|-------------|------------------|----------------|--|--|--|--|--|
| Type of Noncompliance  | Amerigroup | AmeriHealth | UnitedHealthcare | Grand<br>Total |  |  |  |  |  |
| Did not meet performance standard                                    | 6          | 4           | 1                | 11             |  |  |  |  |  |
| Incomplete/Untimely  | 2          | 0           | 1                | 3              |  |  |  |  |  |
| Grand Total  | 8          | 4           | 2                | 14             |  |  |  |  |  |

Remedies are subject to change due to review of information received from the managed care organizations following publication of this report.

# APPENDIX: GLOSSARY

#### **MCO Abbreviations:**

AGP: Amerigroup Iowa, Inc.

ACIA: AmeriHealth Caritas Iowa, Inc.

UHC: UnitedHealthcare Plan of the River Valley Iowa, Inc.

#### **Glossary Terms:**

**Administrative Loss Ratio:** The percent of capitated rate payment or premium spent on administrative costs.

**Calls Abandoned:** Member terminates the call before a representative is connected.

**Capitation Payment:** Medicaid payments the Department makes on a monthly basis to MCOs for member health coverage. MCOs are paid a set amount for each enrolled person assigned to that MCO, regardless of whether services are used that month. Capitated rate payments vary depending on the member's eligibility.

**CARC:** Claim Adjustment Reason Code. An explanation why a claim or service line was paid differently than it was billed. A **RARC** – Readjustment Advice Remark Code provides further information.

**CBCM:** Community based case management. Community based case managers are responsible for coordinating services and health outcomes for Medicaid LTSS members.

**CDAC**: Consumer Directed Attendant Care. In the Home and Community Based Services (HCBS) waiver program, there is an opportunity for people to have help in their own homes. CDAC services are designed to help people do things that they normally would for themselves if they were able such as bathing, grocery shopping, medication management, household chores.

**Clean Claims:** The claim is on the appropriate form, identifies the service provider that provided service sufficiently to verify, if necessary, affiliation status, patient status and includes any identifying numbers and service codes necessary for processing.

**Critical Incidents:** When a major incident has been witnessed or discovered, the HCBS provider/case manager must complete the critical incident form and submit it to the HCBS member's MCO in a clear, legible manner, providing as much information as possible regarding the incident.

**Denied Claims:** Claim is received and services are not covered benefits, are duplicate, or have other substantial issues that prevent payment.

**DHS:** lowa Department of Human Services

**Disenrollment:** Refers to members who have chosen to change their enrollment with one MCO to an alternate MCO.

**DME:** Durable Medical Equipment

**ED:** Emergency department

**Fee-for-Service (FFS):** Some Iowa Medicaid members are served through a Fee-for-Service (FFS) system where their health care providers are paid separately for each service (like an office visit, test, or procedure). Members who are not transitioning to the IA Health Link managed care program will remain in Medicaid FFS.

**HCBS:** Home- and Community-Based Services, waiver services

**hawk-i:** A program that provides coverage to children under age 19 in families whose gross income is less than or equal to 302 percent of the FPL based on Modified Adjusted Gross Income (MAGI) methodology.

**Health Care Coordinator:** An individual on staff or subcontracted with a managed care organization that manages the health of members with chronic health conditions.

**Health Risk Assessment (HRA)**: A questionnaire to gather health information about the member which is used to evaluate health risks and quality of life.

**Historical Utilization:** A measure of the percentage of assigned members whose current providers are part of the managed care network for a particular service or provider type based on claims history.

**Home Health**: A program that provides in-home medical services by Medicare-certified home health agencies.

ICF/ID: Intermediate Care Facility for Individuals with Intellectual Disabilities

**IHAWP:** Iowa Health and Wellness Plan covers Iowans, ages 19-64, with incomes up to and including 133 percent of the Federal Poverty Level (FPL). The plan provides a

APPENDIX: GLOSSARY

comprehensive benefit package and is part of Iowa's implementation of the Affordable Care Act.

**IID:** Iowa Insurance Division

**IME:** Iowa Medicaid Enterprise

**Integrated Health Home**: A team of professionals working together to provide wholeperson, patient centered, coordinated care for adults with a serious mental illness (SMI) and children with a serious emotional disturbance (SED).

LOC: Level of Care.

LTSS: Long Term Services and Supports

**Medical Loss Ratio (MLR):** The percent of capitated rate payment or premium spent on claims and expenses that improve health care quality.

MCO: Managed Care Organization

**NF:** Nursing Facility

**PA:** Prior Authorization. A PA is a requirement that the provider obtain approval from the health plan to prescribe medication or service. PA ensure that services and medication delivered through the program are medically necessary.

**PCP:** Primary Care Provider

**PDL:** Preferred Drug List

**PMIC:** Psychiatric Medical Institute for Children

**Rejected Claims:** Claims that don't meet minimum data requirements or basic format are rejected and not sent through processing.

**SMI:** Serious mental illness.

**SED:** Serious emotional disturbance.

**Suspended Claims:** Claim is pending internal review for medical necessity and/or may need additional information to be submitted for processing.

**TPL:** Third-party liability. This is the legal obligation of third parties (e.g., certain individuals, entities, insurers, or programs) to pay part or all of the expenditures for medical assistance furnished under a Medicaid state plan.

**Underwriting:** A health plan accepts responsibility for paying for the health care services of covered individuals in exchange for dollars, which are usually referred to as premiums. This practice is known as underwriting. When a health insurer collects more premiums than it pays in expense for those treatments (claim costs) and the expense to run its business (administrative expenses), an underwriting gain is said to occur. If the total expenses exceed the premium dollars collected, an underwriting loss occurs.