



Proposal for:

Technical Assistance and Program Support for Iowa Medicaid

RFP MED-19-0011

Presented to:



Mary Tavegia, Issuing Officer
Iowa Medicaid Enterprise
100 Army Post Road
Des Moines, Iowa 50315

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COST PROPOSAL

Presented by:

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Cost Proposal

We are pleased to share our cost proposal, which contains an estimated total value of less than \$2 million for the six year period. We understand that the total contract amount may vary based on your needs, and that the unit estimates were simply provided to assist your proposal team in consistently comparing vendor cost proposals. We can also work with you to establish task orders for fixed, deliverable-based pricing, which some states have found useful to manage technical assistance projects with as yet undefined needs. We will gladly institute such a process, or an alternate that you may select, so we deliver unsurpassed value to the State of Iowa.

Attachment F Cost Proposal Worksheet

Off-site Hourly Rate (Hours incurred while not at DHS facilities) (Note: DHS does not pay for travel time)	Estimated Quantity *	Hourly Rate SFY 19	Hourly Rate SFY 20	Hourly Rate SFY 21	Hourly Rate SFY 22	Hourly Rate SFY 23	Hourly Rate SFY 24	Total for All Fiscal Years
Blended Rate	750	\$ 260.00	\$ 260.00	\$ 267.80	\$ 267.80	\$ 275.83	\$ 275.83	\$ 1,205,451.00
On-site Lump-sum Per Person (days spent at DHS facilities having meetings - Inclusive of all travel costs, including but not limited to airfare, care rentals, hotel charges and meals.)		On-site Visit SFY 19	On-site Visit SFY 20	On-site Visit SFY 21	On-site Visit SFY 22	On-site Visit SFY 23	On-site Visit SFY 24	
One Work Day	8	\$ 2,080.00	\$ 2,080.00	\$ 2,142.40	\$ 2,142.40	\$ 2,206.67	\$ 2,206.67	\$ 102,865.15
Two Work Days	2	\$ 4,076.80	\$ 4,076.80	\$ 4,199.10	\$ 4,199.10	\$ 4,325.08	\$ 4,325.08	\$ 50,403.92
Three Work Days	3	\$ 5,928.00	\$ 5,928.00	\$ 6,105.84	\$ 6,105.84	\$ 6,289.02	\$ 6,289.02	\$ 109,937.13
Four Work Days	8	\$ 7,737.60	\$ 7,737.60	\$ 7,969.73	\$ 7,969.73	\$ 8,208.82	\$ 8,208.82	\$ 382,658.37
Five Work Days	2	\$ 9,360.00	\$ 9,360.00	\$ 9,640.80	\$ 9,640.80	\$ 9,930.02	\$ 9,930.02	\$ 115,723.30
Grand Total**								\$ 1,967,038.87

NOTE: This form may not be marked as confidential or proprietary.

Pricing information cannot be shielded from the public or other bidders under Iowa law.

* These units are for comparison purposes only. They are not indicative of an estimate of hours for the contract.

** This total will be used to compare bidders' bid as indicated in the RFP Section 4.3