



Health and
Human Services

Iowa Dental (DWP/Hawki)
RFP# MEDIOMC27001
Rate Estimate Discussion

February 18, 2025

AGENDA

1. Rate Estimate Development

2. Post-award adjustments

3. Questions

Rate Estimate Development

Purpose

SFY 2027 (July 1, 2026 – June 30, 2027) rate estimate is intended for bidders to understand the rate development process and rates under the DWP (Kids & Adults) and Hawki programs.

What the Rate Estimate Represents

SFY 2025 Capitation Rates



Adjustments and Exclusions



SFY 2027 Rate Estimates

- Developed in accordance with rate setting guidelines established by CMS; however, they should not be considered actuarially sound nor are they approved by CMS for the SFY 2027 contract period.*
- The Agency may decline to provide additional cost and utilization data beyond the information provided in this rate estimate document.*

Rate Estimate Development

Base Data

- SFY 2023 incurred
- Incurred but not reported factors / Encounter data under-reporting.
- FQHC Repricing (DWP program only)

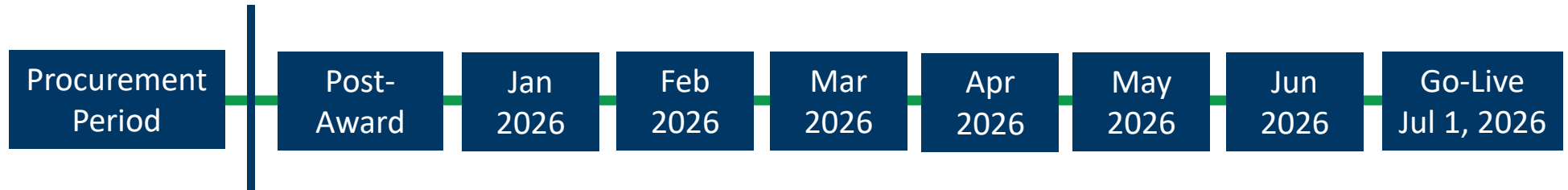
Adjustments Include

- Provider reimbursement adjustment (DWP program only)
- UIHC/Broadlawns Enhanced Fees
- Trend factors
- Program changes
 - PHE Acuity Adjustment
- Administration and non-claims expense including profit/risk/contingency

Excluded Items

- Certain program changes (refer to narrative)

Post-Award Rate Adjustments



**Subject to change*

- *Updated base data period*
- *Trend factors*
- *Programmatic changes occurring after the procurement (e.g., benefits or reimbursement changes)*
- *COVID-19 Public Health Emergency Unwinding (Acuity adjustment)*
- *Reinstatement of copayments*
- *Non-medical load and underwriting gain*
- *Pay for Performance Withholds*
- *Impacts associated with, but not limited to, federal and/or state policy or court/judicial decisions.*
- *Other (as necessary)*

QUESTIONS

