



Dental Workforce Recruitment

Delta Dental of Iowa

DDIA December 1, 2025 Network Numbers

	Specialty							Subtotals	12/1/2025 Counts
	GP	EN	OS	OT	PD	PE	PR	Specialists	Totals
Hawki Providers	959	12	76	64	89	9	16	266	1,225
DWP Providers	652	6	61	43	81	10	17	218	870
December 1, 2025 Par Rates									
Hawki (% of All IA Dentist)	63.28%								
DWP-IA Only (% of All IA Dentist)	45.13%								

Provider Legend:

- EN = Endodontics
- GP = General Dentist
- OS = Oral Surgeon
- OT = Orthodontics
- PD = Pediatric Dentistry
- PE = Periodontics
- PR = Prosthodontics



Dentist Recruitment

July 1, 2025 Fee
Schedule Increase for
DWP and DWP Kids

July 1, 2025 Dental Fee Increases

- Diagnostic services: +11.10%
- Endodontics services: +5.45%
- Preventive services: +18.00%
- Prosthodontics removable services: +27.21%
- Restorative services: +10.87%
- Procedure code D7111, extraction, coronal remnants-deciduous: +10.77%
- Procedure code D7140, extraction, erupted tooth or exp. root: +7.84%
- Procedure code D9110, palliative tx dental plan: +12.31%
- Procedure code D9222, deep sedation/general anesthesia-first 15 min: +9.17%
- Procedure code D9223, deep sedation/general anesthesia-each addtl 15 min: +5.17%
- Procedure code D9230, inhal of nitrous oxide: +26.84%
- Procedure code D9239, intravenous moderate sedation/analgesia-first 15 min: +2.53%
- Procedure code D9243, intravenous moderate sedation/analgesia-each addtl 15 min: +0.98%
- Procedure code D9410, house call: +26.75%
- Procedure code D9420, hosp or ambulatory surg center call: +47.82%
- Procedure code D9440, office visit after hours: +2.32%
- Procedure code D9610, therapeutic drug injection: +10.35%

DDIA Provider Value Based Agreements

Preventive, Exam, and Endodontic Services



DWP and DWP Kids
Members



Complete preventive, exam,
or endodontic services



Fee increase for the
approved services

Increase access and recall to set a foundation for a lifetime of great oral health.

Services for Members with Disabilities



Members with intellectual or developmental disabilities



Complete preventive visit or specialty service referral



\$100 for each Member seen

Increase access and improve health for Members.

Dentist Recruitment with Increased Fees

First recruitment effort includes providers who have left DWP network in the last two years

- Meeting with dentists to show the change in revenue based on updated fee schedule/value-based

Eight dentists have returned so far

- Ames
- Muscatine
- Webster City
- Le Claire
- Des Moines

Other Recruitment Items

- Nine additional providers have joined the DWP/DWP Kids network since July 1
 - 17 in total Since July 1st
- 43 providers have joined the Hawki network since July 1st
- DDIA has hired two new Professional Relations Consultants to retain and increase networks
 - Started mid-November

Fulfilling Iowa's Need for Dentists (FIND)

- FIND is an educational loan repayment award through a collaborative public-private partnership.
- Based on the status of their practicing counties, FIND recipients receive up to \$125,000 (priority county) or \$200,000 (high priority county) in funding in return for a five-year commitment.
- Includes \$120,000 or \$195,000 from Delta Dental of Iowa and Iowa Department of Health and Human Services, respectively, and a community match of \$5,000.
- 63 award recipients to date
- 2026 FIND recipients to be announced in early January 2026.

Hygienist and Dental Assistant Support

Recruitment of Hygiene Schools



Delta Dental currently has Iowa Central Community College in Fort Dodge hygiene in network



In credentialing process with two other hygiene schools:

Indian Hills in Ottumwa

DMACC in Des Moines/Ankeny

DMACC Ankeny Campus Dental Building

- Delta Dental of Iowa Foundation invested \$250,000 towards new 26,000 square foot Dental Building
- Will increase enrollment capacity by 25 percent
- Groundbreaking was in October 2025
- Building will feature advanced simulation labs, modern classrooms, a public clinic, and student spaces designed to meet Iowa's urgent need for skilled dental professionals.



Other Workforce Investments in 2025



Iowa Central Community College

\$99,000



Northeast Iowa Community College

\$50,000



University of Iowa College of
Dentistry

\$500,000

Dental Access Expansion

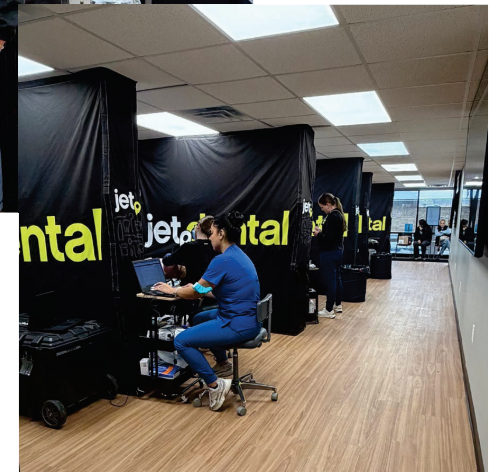
Community Health Center of Fort Dodge

- Invested \$350,000 to fund a 38-foot mobile dental unit
 - Celebrated unit delivery and completion in November
- Invested \$50,000 in March to help support their new satellite clinic in Spencer
 - Clinic opened in June



Mobile Clinic Partnership with Jet Dental

- Mobile clinics in partnership with Jet Dental and community partners
- Clinic in Denison, Iowa at Crawford County Community Health this week
- Four clinics for 2026
- Next clinic: March in Storm Lake





MISSION

We are dedicated to
improving the health
and smiles of the
people we serve