



# Dental Workforce Recruitment

Delta Dental of Iowa

# DDIA December 1, 2025 Network Numbers

	Specialty							Subtotals	12/1/2025 Counts
	GP	EN	OS	OT	PD	PE	PR		
<b>Hawki Providers</b>	<b>959</b>	<b>12</b>	<b>76</b>	<b>64</b>	<b>89</b>	<b>9</b>	<b>16</b>	<b>266</b>	<b>1,225</b>
<b>DWP Providers</b>	<b>652</b>	<b>6</b>	<b>61</b>	<b>43</b>	<b>81</b>	<b>10</b>	<b>17</b>	<b>218</b>	<b>870</b>
<b>December 1, 2025 Par Rates</b>									
<b>Hawki (% of All IA Dentist)</b>	<b>63.28%</b>								
<b>DWP-IA Only (% of All IA Dentist)</b>	<b>45.13%</b>								

## Provider Legend:

EN = Endodontics

GP = General Dentist

OS = Oral Surgeon

OT = Orthodontics

PD = Pediatric Dentistry

PE = Periodontics

PR = Prosthodontics

# Dentist Recruitment

July 1, 2025 Fee  
Schedule Increase for  
DWP and DWP Kids

# July 1, 2025 Dental Fee Increases

- Diagnostic services: +11.10%
- Endodontics services: +5.45%
- Preventive services: +18.00%
- Prosthodontics removable services: +27.21%
- Restorative services: +10.87%
- Procedure code D7111, extraction, coronal remnants-deciduous: +10.77%
- Procedure code D7140, extraction, erupted tooth or exp. root: +7.84%
- Procedure code D9110, palliative tx dental plan: +12.31%
- Procedure code D9222, deep sedation/general anesthesia-first 15 min: +9.17%
- Procedure code D9223, deep sedation/general anesthesia-each addtl 15 min: +5.17%
- Procedure code D9230, inhal of nitrous oxide: +26.84%
- Procedure code D9239, intravenous moderate sedation/analgesia-first 15 min: +2.53%
- Procedure code D9243, intravenous moderate sedation/analgesia-each addtl 15 min: +0.98%
- Procedure code D9410, house call: +26.75%
- Procedure code D9420, hosp or ambulatory surg center call: +47.82%
- Procedure code D9440, office visit after hours: +2.32%
- Procedure code D9610, therapeutic drug injection: +10.35%

# DDIA Provider Value Based Agreements

# Preventive, Exam, and Endodontic Services



DWP and DWP Kids  
Members



Complete preventive, exam,  
or endodontic services



Fee increase for the  
approved services

Increase access and recall to set a foundation for a lifetime of great oral health.



# Services for Members with Disabilities



Members with intellectual or developmental disabilities



Complete preventive visit or specialty service referral



\$100 for each Member seen

Increase access and improve health for Members.

# Dentist Recruitment with Increased Fees

First recruitment effort includes providers who have left DWP network in the last two years

- Meeting with dentists to show the change in revenue based on updated fee schedule/value-based

Eight dentists have returned so far

- Ames
- Muscatine
- Webster City
- Le Claire
- Des Moines

# Other Recruitment Items

- Nine additional providers have joined the DWP/DWP Kids network since July 1
  - 17 in total Since July 1<sup>st</sup>
- 43 providers have joined the Hawki network since July 1<sup>st</sup>
- DDIA has hired two new Professional Relations Consultants to retain and increase networks
  - Started mid-November

# Fulfilling Iowa's Need for Dentists (FIND)

- FIND is an educational loan repayment award through a collaborative public-private partnership.
- Based on the status of their practicing counties, FIND recipients receive up to \$125,000 (priority county) or \$200,000 (high priority county) in funding in return for a five-year commitment.
- Includes \$120,000 or \$195,000 from Delta Dental of Iowa and Iowa Department of Health and Human Services, respectively, and a community match of \$5,000.
- 63 award recipients to date
- 2026 FIND recipients to be announced in early January 2026.

# Hygienist and Dental Assistant Support

# Recruitment of Hygiene Schools



Delta Dental currently has Iowa Central Community College in Fort Dodge hygiene in network



In credentialing process with two other hygiene schools:

Indian Hills in Ottumwa  
DMACC in Des Moines/Ankeny

# DMACC Ankeny Campus Dental Building

- Delta Dental of Iowa Foundation invested \$250,000 towards new 26,000 square foot Dental Building
- Will increase enrollment capacity by 25 percent
- Groundbreaking was in October 2025
- Building will feature advanced simulation labs, modern classrooms, a public clinic, and student spaces designed to meet Iowa's urgent need for skilled dental professionals.



# Other Workforce Investments in 2025



Iowa Central Community College      \$99,000



Northeast Iowa Community College      \$50,000



University of Iowa College of Dentistry      \$500,000

# Dental Access Expansion

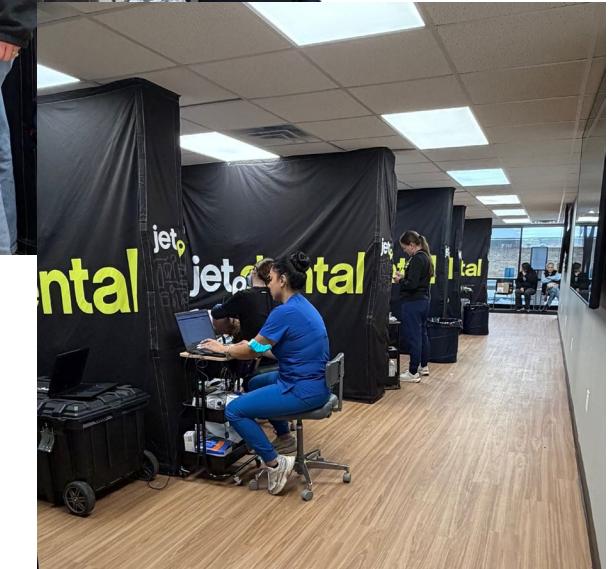
# Community Health Center of Fort Dodge

- Invested \$350,000 to fund a 38-foot mobile dental unit
  - Celebrated unit delivery and completion in November
- Invested \$50,000 in March to help support their new satellite clinic in Spencer
  - Clinic opened in June



# Mobile Clinic Partnership with Jet Dental

- Mobile clinics in partnership with Jet Dental and community partners
- Clinic in Denison, Iowa at Crawford County Community Health this week
- Four clinics planned for 2026





# MISSION

We are dedicated to  
improving the health  
and smiles of the  
people we serve