## **Vendor Training**

#### **Overview**

#### Introduction

Participating vendors receive training by the state WIC office..

# Types of Training

Vendors receive 3 types of training. They include:

- Authorization training,
- Annual training, and
- Interactive training.

## **Authorization Training**

#### **Definition**

Authorization training is an initial training session conducted on-site.

# Authorization training procedure

Authorization training procedures include:

- Store inspections to verify that minimum inventory requirements are satisfied prior to conducting training.
- Introduction of state representative conducting the training session.
- Verification that a responsible person of authority is present at the training.
- Explanation of the Iowa WIC Program.
- Review of materials included in the WIC vendor's binder, including:
  - PowerPoint presentation,
  - Iowa WIC approved foods listing and food flyer,
  - WIC ID decal,
  - WIC vendor comment cards,
  - Authorization information sheet, and
  - WIC Vendor agreement.
- Review and sign WIC vendor agreement.

### **Interactive and Annual Training**

## Interactive training

Interactive training includes a contemporaneous opportunity for questions and answers. Acceptable interactive training includes on-site store associate training, off-site classroom-style train-the-trainer or manager training. Vendors will receive interactive training prior to or at the time of initial authorization, and at least once every three years after.

#### **Annual training**

Mandatory annual training is achieved through quarterly newsletters, training materials, on-site training requested by vendors, and on-site training as a result of failed monitoring visits.

#### **Training topics**

Initial and annual training must include:

- Instruction on the purpose of the WIC Program,
- Supplemental foods authorized by the Iowa WIC Program,
- Minimum varieties and quantities of authorized supplemental foods that must be stocked by vendors,
- Procedures for transacting and redeeming food instruments and cash value benefits,
- Vendor sanction system,
- Vendor complaint process,
- Claims procedures,
- The State agency's policies and procedures regarding the use of incentive items,
- Changes to the program requirements since the last training, and
- Infant formula must be purchased from the State Agency authorized list.

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